

Item	Provision	Section in Franchise Agreement	Summary
w.	Choice of law	Section 23.1	Except to the extent governed by the United States Trademark Act of 1946 (Lanham Act, 15 U.S.C. Sections 1051 et seq.) or other federal law, Colorado law applies, subject to applicable state law.

## **ITEM 18 PUBLIC FIGURES**

There is no compensation or other benefits given or promised to any public figure arising from either the use of the public figure in the name or symbol of the Franchise or the endorsement or recommendation of the Franchise by the public figure in advertisements. Also, you do not have any right to use the name of a public figure or celebrity in your promotional efforts and advertising.

## **ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provided the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlet. We also do not authorize our employees or representative to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to our Chief Executive Officer, Matthew Schmitz, Craters & Freighters Franchise Co., 331 Corporate Circle, Suite J, Golden, CO 80401, 303-399-8190, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20**  
**OUTLETS AND FRANCHISEE INFORMATION**

**Table No. 1**  
**System-wide Outlet Summary**  
**For Years 2022 to 2024**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	64	64	0
	2023	64	64	0
	2024	64	65	+1
Company-Owned	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Total Outlets	<b>2022</b>	<b>64</b>	<b>64</b>	<b>0</b>
	<b>2023</b>	<b>64</b>	<b>64</b>	<b>0</b>
	<b>2024</b>	<b>64</b>	<b>65</b>	<b>+1</b>

**Table No. 2**  
**Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)**  
**For Years 2022 to 2024**

State	Year	Number of Transfers
Arizona	2022	1
	2023	0
	2024	0
Arkansas	2022	1
	2023	0
	2024	0
Massachusetts	2022	0
	2023	1
	2024	0
New Jersey	2022	0
	2023	0
	2024	2
New York	2022	0
	2023	0
	2024	1
Ohio	2022	0
	2023	0
	2024	1