

* If a state regulator requires us to make additional disclosures related to the information contained in this disclosure document, these additional disclosures are contained in a State Law Addendum included in this disclosure document as Exhibit D.

ITEM 18 PUBLIC FIGURES

GLOBAL does not use any public figure to promote its franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income you should report it to our management by contacting Charles Donaldson or Raymond Spears, Equity One Franchisors, LLC, 15455 Conway Road, Suite 315, Chesterfield, MO 63107-6032, (636) 536-5005, the Federal Trade Commission and any appropriate state regulatory agencies.

ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
Systemwide Outlet Summary

For years 2022 to 2024

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	167	167	+/-0
	2023	167	165	-2
	2024	165	155	-10
Company-Owned*	2022	1	1	+/-0
	2023	1	1	+/-0
	2024	1	1	+/-0
Total Outlets	2022	168	168	+/-0
	2023	168	166	-2
	2024	166	156	-10

*GLOBAL does not have any company-owned units; however, those of its Affiliate, Equity One, are reflected in this chart.