

## **ITEM 18. PUBLIC FIGURES**

We do not currently use any public figures to promote the sale of our franchise.

## **ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to disclose information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets if there is a reasonable basis for the information and the information is included in the disclosure document. Financial performance information that differs from that included in this Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about performance at a particular location or under particular circumstances.

We compiled the Gross Sales (which are unaudited figures) from the company owned UWRG Businesses which offer substantially the same services to the public as the type of UWRG Business we franchise. The UWRG Businesses have access to many of the same services as those we offer to new franchisees. There are no material financial and operation characteristics of the company-owned outlets that are reasonably anticipated to differ materially from future operational franchise outlets.

The following figures are based on historical results of Gross Revenue from our company-owned UWRG Businesses for the calendar year ended December 31, 2024, that were open the full 12 months, which accounted for 10 out of 10 units. These charts, present the Average Gross Revenue, Median Revenue and Revenue Per Job.

2024 Corporate Quartile	Number of Operators in Group	Average Revenue	Locations that Exceed the Average	% of Locations that Exceed the Average	Highest	Lowest	Median	Average Job Revenue Size	Median Job Revenue Size
Top 25%	3	\$2,698,599	1	33%	\$3,427,058.18	\$2,132,937.09	\$ 2,535,801.97	\$ 5,695.41	\$ 4,327.31
Top 50%	5	\$2,453,327	2	40%	\$3,427,058.18	\$ 2,052,105.76	\$ 2,132,937.09	\$ 5,617.96	\$ 4,327.31
Top 75%	8	\$2,141,873	2	25%	\$3,427,058.18	\$1,451,573.16	\$ 2,085,418.64	\$ 5,584.90	\$ 4,453.20
Bottom 75%	8	\$1,629,745	4	50%	\$2,132,937.09	\$770,330.76	\$ 1,708,388.61	\$ 4,591.37	\$ 3,780.45
Bottom 50%	5	\$1,346,837	3	60%	\$1,854,506.43	\$770,330.76	\$ 1,451,573.16	\$ 4,446.16	\$ 3,739.47
Bottom 25%	3	\$1,105,802	1	33%	\$1,451,573.16	\$770,330.76	\$ 1,095,502.70	\$ 3,406.83	\$ 3,739.47
Total	10	\$1,900,082	5	50%	\$3,427,058.18	\$770,330.76	\$ 1,953,306.10	\$ 4,916.12	\$ 4,074.37

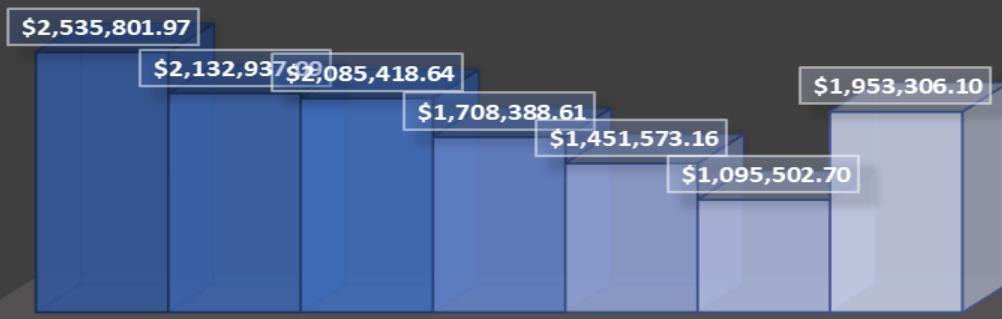
## AVERAGE REVENUE - CORP

■ Top 25% ■ Top 50% ■ Top 75% ■ Bottom 75% ■ Bottom 50% ■ Bottom 25% ■ Total



## MEDIAN REVENUE - CORP

■ Top 25% ■ Top 50% ■ Top 75% ■ Bottom 75% ■ Bottom 50% ■ Bottom 25% ■ Total



## AVERAGE JOB REVENUE SIZE - CORP

■ Top 25% ■ Top 50% ■ Top 75% ■ Bottom 75% ■ Bottom 50% ■ Bottom 25% ■ Total



Average Gross Revenue Per Job						
Number of Locations	Average Gross Sales Per Job	Locations that Exceeded Average	% of Locations that Exceeded the Average	Highest	Lowest	Median
10	\$4,916.12	3	30%	\$9,262.32	\$1,901.91	\$4,074.37

The following figures are based on historical results of Gross Revenue from franchisee UWRG Businesses in Canada and the United States for the calendar year ended December 31, 2024, that were open the full 12 months, which accounted for 28 out of 39 units (8 units opened during the year and 3 units were temporarily closed for part of the year and were therefore excluded).

2024 Franchise Quartile	Number of Operators in Group	Number of Territories in Group	Average Revenue	Locations that Exceed the Average	% of Locations that Exceed the Average	Highest	Lowest	Median	Average Job Revenue Size	Median Job Revenue Size
Top 25%	7	37.7	\$2,291,254	4	57%	\$3,290,497.03	\$1,555,988.61	\$2,338,709.23	\$6,727.68	\$6,759.28
Top 50%	14	75.6	\$1,773,339	5	36%	\$3,290,497.03	\$1,079,793.11	\$1,536,991.70	\$6,693.65	\$6,542.13
Top 75%	21	88.1	\$1,367,420	9	43%	\$3,290,497.03	\$393,068.53	\$1,219,307.40	\$6,493.85	\$6,205.71
Bottom 75%	21	66.1	\$671,029	8	38%	\$1,517,994.79	\$40,692.22	\$530,107.71	\$6,126.79	\$6,205.71
Bottom 50%	14	28.2	\$378,832	8	57%	\$779,896.07	\$40,692.22	\$372,646.24	\$5,439.64	\$5,912.65
Bottom 25%	7	15.7	\$202,081	4	57%	\$352,223.94	\$40,692.22	\$259,345.35	\$5,399.12	\$6,289.71
2024 Total	28	103.8	\$1,076,085	14	50%	\$3,290,497.03	\$40,692.22	\$929,844.59	\$6,432.62	\$6,247.71

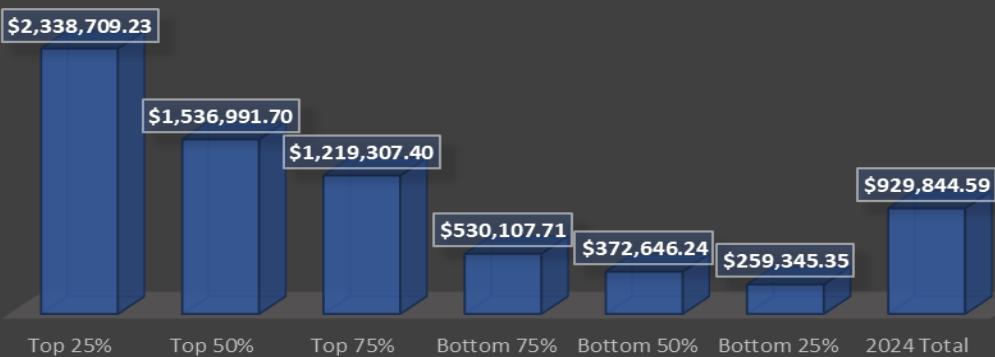
## AVERAGE REVENUE - FRANCHISE

■ Average Revenue



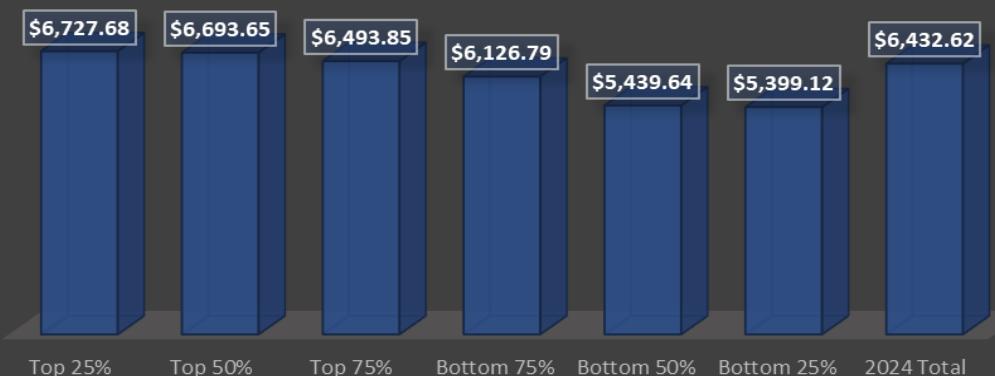
## MEDIAN REVENUE - FRANCHISE

■ Median



## AVERAGE JOB REVENUE SIZE - FRANCHISE

■ Average Job Revenue Size



Average Gross Revenue Per Job						
Number of Locations	Average Gross Revenue Per Job	Locations that Exceeded Average	% of Locations that Exceeded the Average	Highest	Lowest	Median
28	\$6,432.62	11	39%	\$11,275.88	\$3,277.20	\$6,247.71

### Definitions

Gross Revenue, as used herein, means the total sales invoiced during the year, minus credit memos, (not the amount collected).

**Some outlets have earned this amount. Your individual results may differ. There is no assurance that you'll earn as much.**

The figures we present are based on the cash basis of accounting and conform to generally accepted accounting principles. The statements are the product of the accounting software program and system we utilize for our operations.

The sales of UWRG Businesses do not appear to be affected by seasonality. The Collected Revenue shown does not include the any expenses that you will also incur in operating your UWRG Business, as well as royalties, brand development contributions and other fees due us.

Written substantiation of the data used in preparing this financial performance representation will be made available to you upon reasonable request.

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Zoltan Kurucz, in writing at: 1 Sunshine Boulevard, Unit D, Ormond Beach, FL 32174, by telephone at: (386) 492-6904, the Federal Trade Commission, and the appropriate state regulatory agencies.

### **ITEM 20. OUTLETS AND FRANCHISEE INFORMATION**

**Table No. 1**  
**System-Wide Summary Outlet**  
**For Years Ending 2022, 2023 and 2024**