

Provision		Section in franchise or other agreement	Summary
v.	Choice of forum	Franchise Agreement – 17.H.	State or federal court in the place where our principal place of business is located (currently Denver, Colorado) (subject to state law).
		Area Development Agreement – 9.C	
w.	Choice of law	Franchise Agreement – 17.G.	The laws of the state in which our principal place of business is located (currently, Colorado) govern (subject to state law), except that disputes regarding the Marks will be governed by the United States Trademark Act of 1946 (Lanham Act, 15 U.S.C. Sections 1051 et seq.) and any arbitration matter will be governed by the United States Federal Arbitration Act (9 U.S.C. Sections 1 et seq.).
		Area Development Agreement – 9.B.	
Notes:			
(1) If you abandon or fail to actively operate your Studio, fail to comply with your Franchise Agreement or any System Standard without curing, or your Franchise Agreement is terminated and we are deciding whether to exercise our option to purchase your Studio, we have the right to: 1) enter the Premises to protect the Operating Assets, remove any equipment, signage, or other materials featuring the Marks, cure any defaults under the Lease, and assume your rights under the Lease; and/or 2) enter the Premises and assume your Studio’s management for any period of time we deem appropriate, but not to exceed six months. We may assign these rights to any person or entity without your consent.			

Applicable state law might require additional disclosures related to the information contained in this Item 17. These additional disclosures, if any, appear in Exhibit A.

ITEM 18. PUBLIC FIGURES

We do not use any public figures to promote our Franchise System. However, we may use public figures in the future.

ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets if there is a reasonable basis for the information and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Franchised Studios Open as of January 1, 2024 and for One Year and Three Years as of January 1, 2024

Table 1 describes 2024 Average Revenue and Average Sessions for three categories of franchised Studios in the United States that were open as of January 1, 2024, and operated throughout 2024: (1) all franchised Studios that were open as of January 1, 2024, and operated throughout 2024; (2) franchised Studios that were open for at least one year as of January 1, 2024, and operated throughout 2024; and (3) franchised Studios that were open for at least three years as of January 1, 2024, and operated throughout 2024.

As of December 31, 2024, there were 93 franchised Studios in operation in the United States. Of those 93 franchised Studios: (A) 91 were open as of January 1, 2024, and operated throughout 2024; (B) 91 were open for at least one year as of January 1, 2024, and operated throughout 2024; and (C) 89 were open for at least three years as of January 1, 2024, and operated throughout 2024. Table 1 excludes the data from the 5 Studios that closed in 2024 (none of which had been open less than 12 months).

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Table 1

FDD item 19 Schedule							
All Franchised Studios Open as of January 1, 2024							
Category	Top 10	Top 3 rd	Bottom 3 rd	Bottom 10	All Studios	All Studios Open Greater than One Year prior to 2024	All Studios Open Greater than Three Years prior to 2024
No. of Studios	10	30	30	10	91	91	89
2024 Average Revenue	\$1,231,818	\$844,104	\$214,281	\$133,787	\$484,193	\$484,193	\$486,617
Number that Met or Exceeded the Average	3	10	16	4	32	32	30
Percentage that Met or Exceeded the Average	30.0%	33.3%	53.3%	40.0%	35.2%	35.2%	33.7%
Same Studio Average Revenue Increase (2024 over 2023)	8.2%	7.0%	(7.9%)	(16.9%)	2.5%	2.5%	2.3%
2024 Median Revenue	\$1,094,759	\$738,057	\$215,374	\$119,358	\$394,743	\$394,743	\$394,743
2024 Highest Revenue	\$1,794,869	\$1,794,869	\$319,080	\$189,774	\$1,794,869	\$1,794,869	\$1,794,869
2024 Lowest Revenue	\$915,036	\$525,871	\$93,500	\$93,500	\$93,500	\$93,500	\$93,500
2024 Average Traffic	13,511	10,098	2,995	1,691	6,155	6,155	6,196
Number that Met or Exceeded the Average	4	11	19	4	38	38	37
Percentage that Met or Exceeded the Average	40.0%	36.7%	63.3%	40.0%	41.8%	41.8%	41.6%
2024 Median Traffic	12,650	9,164	3,195	1,475	5,485	5,485	5,485
2024 Highest Traffic	20,509	20,509	4,291	2,568	20,509	20,509	20,509
2024 Lowest Traffic	11,088	7,118	1,008	1,008	1,008	1,008	1,008

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Notes to Table 1:

1. Revenue figures in Table 1 are based upon actual data we require our franchisees to submit to us on a monthly basis and are defined in the same manner as Gross Receipts are defined under the Franchise Agreement. Specifically, as described in Item 6, “Gross Receipts” include all of your revenue and receipts, including those taken by cash, credit card, debit card, check, electronic funds transfer, ACH, trade, barter or exchange. Gross Receipts also include: (a) any other means of revenue derived from the operations of your Studio, including the sale of memberships, merchandise, or any products or services that are sold by you, whether sold at the Premises or from an off-Premises location; (b) all revenue from the sale or redemption of gift cards, in accordance with our then-current System Standards; and (c) the gross amount of any business interruption or similar insurance payments. Gross Receipts exclude: (i) sales, use or privilege taxes paid to the appropriate taxing authority; (ii) refunds that are provided to clients (not including chargebacks); and (iii) tips received from clients for payment to your employees.
2. The Same Studio Average Revenue Increase measures the increase in revenue on a same-studio basis, comparing annual revenue for the 2024 calendar year to the 2024 calendar year, for all Studios open at least one year prior to January 1, 2024. Because this category compares year-over-year revenue, we have not included 2 of the 93 franchised Studios that were open as of January 1, 2024, because they did not operate during the entirety of 2023.
3. Average Sessions represents the number of personal fitness training sessions provided to clients.

We compiled this data using information submitted to us by our franchisees. We did not audit or otherwise verify the accuracy of the information submitted. These revenues and gross profits results are based upon historical data.

Some outlets have earned these amounts. Your individual results may differ. There is no assurance that you will earn as much.

We are unaware of any particular characteristics (such as geographic location) in the Studios listed in the tables above that differ materially from the Studio being offered by this Disclosure Document. However, factors that might adversely impact average revenues for a given Studio include the general public's perception of personal fitness training services and related products and services, increased competition in the fitness industry, actions by franchisees that are out of our control that could adversely impact the Franchise System, and the status of our general economic environment. Factors that might adversely impact average gross profit include, in addition to those sales related items noted above, the actual cost of wages paid to personal trainers, which could vary periodically and by market due to the status of our general economic environment. The negative impact of such factors would also adversely impact a franchisee's net income, profits and earnings.

Written substantiation for the financial performance representations will be made available to prospective franchisees upon reasonable request.

Other than the preceding financial performance representations, Fitness Together Franchise, LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial

performance information or projections of your future income, you should report it to the franchisor's management by contacting Sarah Osborn Hill, V.P., Head of Legal, 1890 Wynkoop Street, Unit 1, Denver, Colorado 80202, (303) 663-0880, the Federal Trade Commission, and appropriate state regulatory agencies.

ITEM 20. OUTLETS AND FRANCHISEE INFORMATION

Table 1
System-wide Outlet Summary
For Years 2022 to 2024⁽¹⁾

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised Outlets	2022	115	106	-9
	2023	106	96	-10
	2024	96	93	-3
Company-Owned Outlets	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Total Outlets	2022	115	106	-9
	2023	106	96	-10
	2024	96	93	-3

1. The numbers are as of December 31st of each year.

Table 2
Transfers of Outlets from Franchisees to New Owners (other than Franchisor)
For Years 2022 to 2024⁽¹⁾

State	Year	Number of Transfers
Alabama	2022	0
	2023	0
	2024	0
California	2022	0
	2023	0
	2024	0
Florida	2022	0
	2023	0
	2024	0
Idaho	2022	0
	2023	0
	2024	0
Illinois	2022	0
	2023	0
	2024	0