

ITEM 18 **PUBLIC FIGURES**

We currently do not use any public figure to promote our the Restore Hyper Wellness brand but may do so in the future.

ITEM 19 **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or affiliate-owned outlets, if there is a reasonable basis for the information and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if:

- 1) a franchisor provides the actual records of an existing outlet you are considering buying; or
- 2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

The following information shows the historical average annual Gross Sales and historical average number of Active Members for the fiscal year ending on December 31, 2024, for franchised Studios that were open and operating for at least 12 months as of December 31, 2024 (“**Included Studios**”). Franchised Studios that were in operation for fewer than 12 months during 2024 and affiliate-owned Studios are not included in this financial performance representation.

As of December 31, 2024, there were 209 franchised Studios in operation, 198 of which are Included Studios. Studios excluded from the information provided in this Item 19 include the remaining 11 franchised Studios that were open and operating for fewer than 12 full months as of December 31, 2024, and 18 Restore Studio franchises that permanently closed in 2024.

Table 1 in each of the below sections provides data for all of the Included Studios. Table 2 in each of the below sections divides the Included Studios into “quartile” subsets, with Quartile 1 being the highest performing quartile and Quartile 4 being the lowest performing quartile. Table 3 in each of the below sections divides the Included Studios into subsets based on the number of months open.

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2024
AVERAGE GROSS SALES
FOR FRANCHISED STUDIOS OPEN FOR MORE THAN 12 MONTHS

Table 1

AVERAGE GROSS SALES	MEDIAN GROSS SALES	LOWEST GROSS SALES	HIGHEST GROSS SALES	NUMBER AND PERCENTAGE OF STUDIOS ATTAINING OR EXCEEDING AVERAGE GROSS SALES
\$911,516	\$850,994	\$135,740	\$2,508,742	89/198 (44.9%)

Table 2

QUARTILE	NUMBER OF STUDIOS	AVERAGE GROSS SALES	MEDIAN GROSS SALES	LOWEST GROSS SALES	HIGHEST GROSS SALES	NUMBER AND PERCENTAGE OF STUDIOS ATTAINING OR EXCEEDING AVERAGE GROSS SALES
1	50	\$1,356,238	\$1,284,166	\$1,094,371	\$2,508,742	20/50 (40.0%)
2	49	\$966,030	\$954,926	\$851,456	\$1,082,992	22/49 (44.9%)
3	49	\$767,578	\$766,433	\$666,348	\$850,531	24/49 (49.0%)
4	50	\$554,427	\$575,642	\$135,740	\$662,107	30/50 (60.0%)
Total	198	\$911,516	\$850,994	\$135,740	\$2,508,742	89/198 (44.9%)

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Table 3

MONTHS OPEN	NUMBER OF STUDIOS	AVERAGE GROSS SALES	MEDIAN GROSS SALES	LOWEST GROSS SALES	HIGHEST GROSS SALES	NUMBER AND PERCENTAGE OF STUDIOS ATTAINING OR EXCEEDING AVERAGE GROSS SALES
13-24	53	\$776,863	\$740,854	\$135,470	\$1,618,420	23/53 (43.4%)
25-36	44	\$874,198	\$820,290	\$424,259	\$1,856,205	19/44 (43.2%)
36+	101	\$998,432	\$926,728	\$425,254	\$2,508,742	41/101 (40.6%)
Total	198	\$911,516	\$850,994	\$135,740	\$2,508,742	89/198 (44.9%)

AVERAGE NUMBER OF ACTIVE MEMBERSHIPS FOR FRANCHISED STUDIOS OPEN FOR MORE THAN 12 MONTHS

Table 1

AVERAGE NUMBER OF ACTIVE MEMBERSHIPS	MEDIAN NUMBER OF ACTIVE MEMBERSHIPS	LOWEST NUMBER OF ACTIVE MEMBERSHIPS	HIGHEST NUMBER OF ACTIVE MEMBERSHIPS	NUMBER AND PERCENTAGE OF STUDIOS ATTAINING OR EXCEEDING AVERAGE NUMBER OF ACTIVE MEMBERSHIPS
262	253	37	580	86/198 (43.4%)

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Table 2

QUARTILE	NUMBER OF STUDIOS	AVERAGE NUMBER OF ACTIVE MEMBERS HIPS	MEDIAN NUMBER OF ACTIVE MEMBERS HIPS	LOWEST NUMBER OF ACTIVE MEMBERS HIPS	HIGHEST NUMBER OF ACTIVE MEMBERSHIPS	NUMBER AND PERCENTAGE OF STUDIOS ATTAINING OR EXCEEDING AVERAGE NUMBER OF ACTIVE MEMBERSHIPS
1	50	383	361	305	580	21/50 (42.0%)
2	49	277	276	253	304	23/49 (46.9%)
3	48	225	224	202	252	22/48 (45.8%)
4	51	162	167	37	201	28/51 (54.9%)
Total	198	262	253	37	580	86/198 (43.4%)

Table 3

MONTHS OPEN	NUMBER OF STUDIOS	AVERAGE NUMBER OF ACTIVE MEMBERS HIPS	MEDIAN NUMBER OF ACTIVE MEMBERS HIPS	LOWEST NUMBER OF ACTIVE MEMBERS HIPS	HIGHEST NUMBER OF ACTIVE MEMBERSHIPS	NUMBER AND PERCENTAGE OF STUDIOS ATTAINING OR EXCEEDING AVERAGE NUMBER OF ACTIVE MEMBERSHIPS
13-24	53	218	221	37	430	28/53 (52.8%)
25-36	44	244	229	131	421	18/44 (40.9%)
36+	101	292	276	118	580	44/101 (43.6%)
Total	198	262	253	37	580	86/198 (43.4%)

Notes to Item 19:

1. “**Gross Sales**” is defined in Item 6.
2. An “**Active Membership**” is an active, monthly customer agreement that is current on monthly membership fees charged to a customer of a franchised Studio as of December 31, 2024. A customer may have more than one Active Membership.
3. All franchised Studios offer substantially the same products and services to the public.
4. The Gross Sales figures are based on the calendar year 2024 operating results of franchised Studios. We obtained the Gross Sales and Active Member information from the POS Systems utilized by Restore Studio franchisees.
5. Gross Sales includes: (i) the gross sales proceeds from the sale of all Authorized Services, except those which constitute Specialty Services and are provided by an Authorized Care Provider which are excluded; and (ii) administrative services fees generated by your Studio in its capacity as an administrative services contractor to an Authorized Care Provider as further described herein.
6. Notwithstanding the information set forth in this financial performance representation, existing Restore Studio franchisees are your best source of detailed financial information about franchise operations.
7. Written substantiation of the information used in preparing this financial performance representation will be made available to you upon reasonable request.

Some outlets have earned this amount and number of active members. Your individual results may differ. There is no assurance that you will earn as much.

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting our General Counsel at 512-537-4087, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION
Table No. 1
System Wide Outlet Summary For 2022 – 2024

SYSTEM WIDE OUTLET SUMMARY				
Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of the Year	Column 5 Net Change
Franchised Outlets	2022	107	167	+60
	2023	167	214	+47
	2024	214	209	-5
Company Owned Outlets	2022	12	17	+5
	2023	17	14	-3
	2024	14	12	-2
Total Outlets	2022	119	184	+65
	2023	184	228	+44
	2024	228	221	-7

Table No. 2
Transfers of Outlets from Franchisees to New Owners for 2022 – 2024

TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW OWNERS		
Column 1 State	Column 2 Year	Column 3 Number of Transfers
Arizona	2022	5
	2023	0
	2024	0
California	2022	2
	2023	0
	2024	0
Colorado	2022	0
	2023	2
	2024	0
Connecticut	2022	0
	2023	1
	2024	0
Florida	2022	2
	2023	0
	2024	0
Georgia	2022	0
	2023	2
	2024	0
Kansas	2022	0