

**ITEM 19**  
**FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances. Sir Speedy Center, as referenced in this Item 19, means a Sir Speedy franchised outlet.

The following chart contains historical performance information for the fiscal year 2024 for the 129 Sir Speedy Centers operating under effective Franchise Agreements that were open for 12 months or longer as of December 31, 2024 and reported their financial results\*.

**2024 Financial Information for the Franchised Sir Speedy Centers  
That Were Open for 12 months or Longer as of December 31, 2024**

<b>Sir Speedy Opened and Operating Centers</b>	<b>Total Annual Gross Sales Volume (Average)</b>	<b>Total Median Gross Sales Volume</b>	<b>Total Annual Highest Gross Sales</b>	<b>Total Annual Lowest Gross Sales</b>
31 years or more (93 Centers)	\$1,337,675	\$764,736	\$16,507,229	\$33,767
21 to 30 years (21 Centers)	\$1,165,842	\$738,062	\$3,783,297	\$256,521
10 to 20 years (3 Centers)	\$1,047,201	\$1,319,973	\$1,364,740	\$456,890
1 to 9 years (3 Centers)	\$633,494	\$480,206	\$1,370,876	\$202,689
All Outlets Open Over 1 year (120 Centers)	<u>\$1,279,716</u>	<u>\$759,368</u>	<u>\$16,507,229</u>	<u>\$33,767</u>
Number that Met or Exceeded Average	33 Centers	-	-	-
Percentage that Met or Exceeded Average	28% of all Centers	-	-	-

\* Reported as of February 25, 2025. The average in this report represents approximately 94% of the reported domestic Sir Speedy Centers, in business for more than 1 year as of December 31, 2024. The total Sir Speedy Centers in the United States, as of December 31, 2024, was 124. There were 5 Centers not included and were either in business less than 1 full year, non-domestic Centers, or Sir Speedy Centers that did not report at least 100% of their 2024 sales as of February 25, 2025. As of February 25, 2025, the total Sir Speedy Centers is 127.

The last two rows showing the number and percentage of outlets that met or exceeded the average is based on the row showing outlets open “Over 1 year”.

Sir Speedy, Inc. has no company-owned outlets.

During 2024, there were four (4) non-renewal outlets that were not included in the calculations above. All of the four outlets were open for more than twelve (12) months.

**Some locations have sold or earned this amount. Your individual results may differ. There is no assurance that you will sell or earn as much.**

The financial performance representations figures in the tables above do not reflect the costs or sales, operating expenses, or other costs or expenses that must be deducted from the gross revenue or gross sales figures to obtain your net income or profit. You should conduct an independent investigation of the costs and expenses you will incur in operating your franchised business. Franchisees or former franchisees, listed in the disclosure document may be one source of this information.

We will make written substantiation of the data used to prepare the information above available to you upon reasonable request.

Other than the preceding financial performance representation, Sir Speedy, Inc. does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Thomas Muller at 26722 Plaza, Mission Viejo, California 92691, (949) 348-5000, the Federal Trade Commission, and the appropriate state regulatory agencies.

## **ITEM 20**

**Outlets and Franchisee Information**  
**Table No. 1**  
**System-wide Outlet Summary**  
**For Years 2022, 2023 and 2024**

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of the Year	Column 5 Net Change
Franchised	2022	141	134	- 7
	2023	134	132	- 2
	2024	132	129	- 3
Company-Owned	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Total Outlets *	2022	141	134	- 7
	2023	134	132	- 2
	2024	132	129	- 3

There are no franchisees that have signed Franchise Agreements that are not yet operational, or who were terminated before they became operational.