

<b>Provision</b>	<b>Section in franchise or other agreement</b>	<b>Summary</b>
v. Choice of forum	14.3 of Franchise Agreement; 15 of Hosting Services Agreement; 11 of Central Services Agreement	Subject to arbitration obligation and state law, litigation generally must be in our home state (currently Illinois).
w. Choice of law	14.2 of Franchise Agreement; 8C of Confidentiality Agreement; 15 of Hosting Services Agreement; 11 of Central Services Agreement	Except for Federal Arbitration Act and other federal law, and subject to state law, Illinois law applies.

### **Item 18**

#### **PUBLIC FIGURES**

We do not use any public figure to promote our franchise.

### **Item 19**

#### **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Dan Hansen, our Head of Americas Development, at 150 North Riverside Plaza, Chicago, Illinois 60606, (312) 750-1234, the Federal Trade Commission, and the appropriate state regulatory agencies.

## **Item 20**

### **OUTLETS AND FRANCHISEE INFORMATION**

All numbers appearing in the tables below are as of December 31 in each year. We include both Brand Hotels that our affiliates own and operate, and Brand Hotels that our affiliates manage for third-party owners under management agreements, as “company-owned” Brand Hotels.

**Table No. 1**

#### **Systemwide Outlet Summary For years 2022 to 2024**

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of the Year	Column 5 Net Change
Franchised	2022	1	1	0
	2023	1	3	+2
	2024	3	4	+1
Company-Owned	2022	15	13	-2
	2023	13	11	-2
	2024	11	10	-1
<b>Total Outlets</b>	<b>2022</b>	<b>16</b>	<b>14</b>	<b>-2</b>
	<b>2023</b>	<b>14</b>	<b>14</b>	<b>0</b>
	<b>2024</b>	<b>14</b>	<b>14</b>	<b>0</b>

*[Table 2 begins on next page]*