

| Provision | Section in Franchise Agreement | Summary |
|------------------|---------------------------------------|---|
| w. Choice of law | §26.1 §8.3, Appendix 2 | New York law applies. For sales of goods and services by us, New York law applies. For sales of goods and services by E&V Residential or its affiliates based in Germany, German law applies. This provision may be subject to state law. |

There are state specific addenda attached as **Exhibit M** for the states of Hawaii, Illinois, Maryland, Minnesota, New York, North Dakota, Virginia and Washington.

Item 18
PUBLIC FIGURES

We do not use any public figure to promote our franchise.

Item 19
FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Stuart Siegel or Ulrike Cohen at 430 Park Avenue, 11th Floor, New York, New York, 10022, 212-234-3100, the Federal Trade Commission, and the appropriate state regulatory agencies.

[Remainder of page intentionally left blank]

Item 20
OUTLETS AND FRANCHISEE INFORMATION

**The First Set of 5 Charts
 Describe Our Franchised
 Residential Real Estate Brokerages**

Table No. 1
Our Franchised Residential Real Estate Brokerages
Outlet Summary for Years 2022 to 2024

| Column 1 Outlet Type | Column 2 Year | Column 3 Outlets at the Start of the Year | Column 4 Outlets at the End of the Year | Column 5 Net Change |
|---------------------------------|--------------------------|--|--|--------------------------------|
| Franchised | 2022 | 168 | 176 | 8 |
| | 2023 | 176 | 196 | 20 |
| | 2024 | 196 | 190 | -6 |
| Company- Owned | 2022 | 0 | 0 | 0 |
| | 2023 | 0 | 0 | 0 |
| | 2024 | 0 | 0 | 0 |
| Total Outlets | 2022 | 168 | 176 | 8 |
| | 2023 | 176 | 196 | 20 |
| | 2024 | 196 | 190 | -6 |

Notes: (1) All numbers are set forth as of December 31 of each year.

Table No. 2
Our Franchised Residential Real Estate Brokerages
Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)
for Years 2022 to 2024

| Column 1 | Column 2 | Column 3 |
|-----------------|-----------------|----------------------------|
| State | Year | Number of Transfers |
| Arizona | 2022 | 1 |
| | 2023 | 2 |
| | 2024 | 0 |
| California | 2022 | 0 |
| | 2023 | 23 |
| | 2024 | 0 |

Direct Franchise
EV FDD 12/30/2025