

Provision	Sections In Franchise or Other Agreement	Summary
v. Choice of forum	Section 34	All disputes to be arbitrated in Los Angeles County, California. The forum for litigation will be an appropriate state or federal court with jurisdiction in Los Angeles County, California (Subject to state law. See State Addenda, Ex. H).
w. Choice of law	Section 33	California law applies, except for breaches of personal covenants under Section 17 of the Agreement (law of the place where breach occurs controls then) and no California franchise law applies unless jurisdictional, definitional and application requirements of the law are met independently of this term. (Subject to state law. See State Addenda, Ex. H).
	Section 11 of Owner Non-Compete, Non-Disclosure and Confidentiality Agreement	Law of the State where claimed breach occurs

ITEM 18. PUBLIC FIGURES

We do not use any public figure to promote the franchise.

ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Michael Kim, Franchise Administration Manager at Fujisan Franchising Corp., 14420 Bloomfield Ave., Santa Fe Springs,

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March 2025

California, 90670, (562) 404-2590, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20. OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
Systemwide Outlet Summary
FujiSan Kiosks
For years 2022, 2023, 2024

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	538	584	+46
	2023	584	688*	+104*
	2024	688	742	+54
Company-Owned	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Total Outlets	2022	538	584	+46
	2023	584	688*	+104*
	2024	688	742	+54

*Adjustments to certain 2023 numbers are corrections of inadvertent tabulation errors.

Table No. 2
Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)
FujiSan Kiosks
For years 2022, 2023, 2024

State	Year	Number of Transfers
Alabama	2022	2
	2023	2
	2024	4
Arizona	2022	3
	2023	3
	2024	1
Arkansas	2022	3
	2023	1
	2024	6

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