

<b>Provision</b>	<b>Sections In Area Development Agreement</b>	<b>Summary</b>
w. Choice of law	Section 13.1 and Section 11 of Exhibits E and F-2	<p>California law applies, except for breaches of Sections 9 and 10 (in which case law of the place where breach occurs controls) and no California franchise law applies unless jurisdictional, definitional and application requirements of the law are met independently of this term.</p> <p>The Owner Non-Compete, Non-Disclosure and Confidentiality Agreement (Exhibits E and F-2 to the Developer Agreement) is governed by the laws of the state where a claimed breach occurs, and no provisions of any statute, regulation or law regarding franchises will apply unless jurisdictional, definitional and other requirements thereof are met independently of this Section.</p> <p>(Subject to state and applicable federal law. See State Addendum, Ex. F).</p>

## **ITEM 18. PUBLIC FIGURES**

We do not use any public figure to promote the franchise.

## **ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your potential future income, you should report it to the franchisor's management by contacting Chingyi Fu, General Manager, at 227 North Sunset Avenue, City of Industry, California 91744, the Federal Trade Commission, and the appropriate state regulatory agencies.

## ITEM 20. OUTLETS AND FRANCHISEE INFORMATION

**TABLE 1**  
**Systemwide Outlet Summary**  
**For Years 2022 to 2024**

<b>Outlet Type</b>	<b>Year</b>	<b>Outlets at Start of the Year</b>	<b>Outlets at End of the Year</b>	<b>Net Change</b>
Franchised	2022	27	29	2
	2023	29	26	-3
	2024	26	30	4
Company Owned*	2022	10	10	0
	2023	10	9	-1
	2024	9	8	-1
Total	2022	37	39	2
	2023	39	35	-4
	2024	35	38	3

\* We do not own or operate any Meet Fresh Stores, but our Affiliate, **Easy Way Formula, LLC**, owns and operates the Meet Fresh Stores, which are substantially similar to a franchised Meet Fresh Store.

**TABLE 2**  
**Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)**  
**For years 2022 to 2024**

<b>State</b>	<b>Year</b>	<b>Number of Transfers</b>
<b>Colorado</b>	2022	1
	2023	0
	2024	0
<b>North Carolina</b>	2022	1
	2023	0
	2024	0
<b>Texas</b>	2022	1
	2023	1
	2024	0
<b>Total</b>	2022	3
	2023	1
	2024	0