

ITEM 19
FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

The information in this Item 19 relates only to franchised Studio 6 Extended Stay Motels. There were no Studio 6 Suites Motels active and operating as franchised properties for at least two full years as of December 31, 2024.

CHART 1: Historical Results for Select Franchised Studio 6 Extended Stay Motels

Chart 1 contains certain historic performance information for the 12-month period beginning on January 1, 2024, and ending on December 31, 2024, for the 164 franchised Motels operating in the U.S. that were active and operating as franchised properties for at least two full years as of December 31, 2024..

| | Average Occupancy Rate | Average Daily Rate | Average RevPAR |
|--|---------------------------|-----------------------|-------------------|
| Average for Select Franchised Motels | 64.71% | 63.57 | 41.13 |
| # of Motels that Met or Exceeded Average | 84 | 67 | 70 |
| % of Motels that Met or Exceeded Average | 51.22% | 40.85% | 42.68% |
| Median | 64.98% | 61.72 | 39.04 |
| High | 97.40% | 112.69 | 78.02 |
| Low | 14.59 | 42.0012 | 6.1267 |

CHART 2: Historical Results for Select Franchised Studio 6 Extended Stay Motels with A or B Ranking Score

Chart 2 is a subset of the franchised Studio 6 Extended Stay Motels from Chart 1 and includes information for the 12-month period beginning on January 1, 2024, and ending on December 31, 2024, for the 50 franchised Motels (about 30.5% of the Motels reported in Chart 1) that achieved our internal rating of A or B Ranking. The Ranking Scores are internal ratings that we use to categorize Motels based on categories such as quality and financial compliance.

| | Average Occupancy Rate | Average Daily Rate | Average RevPAR |
|--|---------------------------|-----------------------|-------------------|
| Average for Select Franchised Motels | 77.49% | \$69.98 | \$53.29 |
| # of Motels that Met or Exceeded Average | 27 | 20 | 25 |
| % of Motels that Met or Exceeded Average | 54.00% | 40.00% | 50.00% |
| Median | 78.67% | \$63.27 | \$53.35 |
| High | 97.40% | \$112.69 | \$76.12 |
| Low | 50.73% | \$42.68 | \$34.31 |

“**Average Occupancy Rate**” is the average of occupied rooms reported for the Select Franchised Motels in each chart divided by the total number of available rooms. “**Average Daily Rate**” is the average of the reported gross room revenue of the Select Franchised Motels in each chart, divided by their total number of occupied rooms reported. “**Average RevPAR**” is the average of reported gross room revenues for the Select Franchised Motels in each chart divided by their total number of available rooms.

Data for all of the Charts was obtained from our internal records based on information supplied to us electronically from franchised locations. We have not audited the franchisee data.

Some outlets have earned these amounts. Your individual results may differ. There is no assurance that you will achieve the stated results.

Written substantiation for the financial performance representations will be made available to you upon reasonable request. Please carefully read all of the information in these financial performance representations, and the notes following the charts, in conjunction with your review of the historical data.

Other than the preceding financial performance representation, we do not make any financial performance representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Tina Burnett, our Chief Development Officer, at 2633 McKinney Avenue, Suite 130-524, Dallas, TX 75204, Telephone 972-360-5434, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20 **OUTLETS AND FRANCHISEE INFORMATION**

Studio 6 Extended Stay Motels

Table No. 1
Systemwide Outlet Summary
For years 2022 to 2024

| Outlet Type | Year | Outlets at Start of Year | Outlets at End of Year | Net Change |
|----------------------|-------------|---------------------------------|-------------------------------|-------------------|
| Franchised | 2022 | 167 | 176 | +9 |
| | 2023 | 176 | 199 | +23 |
| | 2024 | 199 | 219 | +20 |
| Company-Owned | 2022 | 8 | 0 | -8 |
| | 2023 | 0 | 0 | 0 |
| | 2024 | 0 | 0 | 0 |
| Total Outlets | 2022 | 175 | 176 | +1 |
| | 2023 | 176 | 199 | +23 |
| | 2024 | 199 | 219 | +20 |

Table No. 2
Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)
For years 2022 to 2024

| State | Year | Number of Transfers |
|--------------|-------------|----------------------------|
| Arkansas | 2022 | 1 |
| | 2023 | 0 |
| | 2024 | 0 |
| California | 2022 | 1 |
| | 2023 | 0 |
| | 2024 | 0 |