

**Item 19**  
**FINANCIAL PERFORMANCE REPRESENTATION**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is any reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may only be given if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

This Item contains a historic financial performance representation about our existing franchised outlets in 2024. As of September 29, 2024, we had 25 franchised outlets, of which 21 were opened and operating during the entire 2024 fiscal year. We have excluded the results of 4 franchised outlets that were new to the system and did not operate for the full fiscal year.

The data used in preparing this financial performance representation was compiled from information submitted to us by the franchisees in their unaudited sales reports for their franchised restaurants. While we believe that these sales reports contain accurate information, we have not independently verified the information.

**Net Sales<sup>1</sup> Data of Frutta Bowls Franchised Restaurants in FY 2024**

Quartiles	# of Stores	Average Net Sales	Median Net Sales	Highest Net Sales	Lowest Net Sales
Top 25%	5	928,101	754,122	1,569,574	636,671
Tier II	5	460,060	468,394	537,695	387,889
Tier III	5	287,488	269,237	375,310	239,379
Bottom 25%	6	183,224	185,967	209,849	156,113

<sup>1</sup>Net Sales means the full amount payable by the franchisees' customers, less sales taxes, discounts, and honored coupons.

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

**Some outlets have earned this amount. Your individual results may differ. There is no assurance that you'll earn as much.**

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to our management by contacting Bryan Kelly Roddy, SW-Frutta Bowls Franchising Co., LLC, 3135 1<sup>st</sup> Avenue N., Suite 15459, St. Petersburg, Florida, 33733, (727) 201-2648, the Federal Trade Commission, and the appropriate state regulatory agencies.

**Item 20**  
**OUTLETS AND FRANCHISEE INFORMATION**

**TABLE NO. 1**  
**System-wide Outlet Summary For Years 2022 to 2024**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	34	29	-5
	2023	29	27	-1
	2024	27	25	-3
Company-Owned	2022	2	4	+2
	2023	4	2	-2
	2024	2	1*	-1
<b>Total</b>	<b>2022</b>	<b>36</b>	<b>33</b>	<b>-3</b>
	<b>2023</b>	<b>33</b>	<b>30</b>	<b>-3</b>
	<b>2024</b>	<b>30</b>	<b>26</b>	<b>-4</b>

\* One company outlets is co-branded with Saladworks

**TABLE NO. 2**  
**Transfers of Outlets from Franchisees to New Owners (Other Than the Franchisor)**  
**For Years 2022 to 2024**

State	Year	Number of Transfers
Ohio	2022	0
	2023	1
	2024	0
New Jersey	2022	1
	2023	1
	2024	2
<b>Total</b>	<b>2022</b>	<b>1</b>
	<b>2023</b>	<b>2</b>
	<b>2024</b>	<b>2</b>

**TABLE NO. 3**  
**Status of Franchised Outlets for Years 2022 to 2024**

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operations- Other Reasons	Outlets at the End of the Year
AL	2022	4	0	1	0	0	0	3
	2023	3	0	0	0	0	0	3
	2024	3	0	0	1	0	0	2
AZ	2022	0	0	0	0	0	0	0
	2023	0	0	0	0	0	0	0
	2024	0	1	0	0	0	0	1
FL	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	0	1
	2024	1	0	0	0	0	0	1
GA	2022	2	0	1	0	0	0	1
	2023	1	1	0	1	0	0	1
	2024	1	0	0	0	0	0	1