

Item 19
FINANCIAL PERFORMANCE REPRESENTATION

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is any reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may only be given if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

This Item contains a historic financial performance representation about our existing franchised outlets in 2025. As of September 28, 2025, we had 83 franchised outlets. In Chart 1 of this Item, we have excluded the results of 7 total outlets who were either new to the system or did not otherwise operate for the full fiscal year. In Chart 2 of this Item, we have excluded the results of 11 additional outlets that operate in captive or semi-captive venues. Otherwise, there are no characteristics of the outlets disclosed in this Item 19 that differ materially from those of the outlet(s) that may be offered to a prospective franchisee.

The data used in preparing this financial performance representation was compiled from information submitted to us by the franchisees in their unaudited sales reports for their franchised restaurants. While we believe that these sales reports contain accurate information, we have not independently verified the information.

Chart 1: Net Sales¹ Data of SALADWORKS Franchised Restaurants in Fiscal Year 2025

By Trade Channel

Trade Channel	# of Stores	Average Square Footage	Average Net Sales	Median Net Sales	Highest Net Sales	Lowest Net Sales
Pad Site	4	2,567	877,249	867,099	1,167,166	607,633
Strip Mall	60	2,329	755,197	767,549	1,726,839	240,630
Urban - Streetside	1	2,000	786,642	786,642	786,642	786,642
Captive Audience	11	1,039	885,793	688,228	2,317,271	369,809

Chart 2: Quartiles

Quartiles	# of Stores	Average Square Footage	Average Net Sales	Median Net Sales	Highest Net Sales	Lowest Net Sales
Top 25%	16	2,701	1,097,708	1,026,312	1,726,839	925,367
Tier II	16	2,228	861,101	872,594	925,034	783,989
Tier III	16	2,332	685,927	672,010	775,266	612,008
Bottom 25%	17	2,107	428,921	442,877	607,633	240,630

¹Net Sales means the full amount payable by the franchisees’ customers, less sales taxes, discounts, and honored coupons.

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you'll earn as much.

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to our management by contacting Bryan Kelly Roddy, Saladworks, LLC, 3135 1st Avenue N., Suite 15459, St. Petersburg, Florida, 33733, (610) 646-1471, the Federal Trade Commission, and the appropriate state regulatory agencies.

**Item 20
OUTLETS AND FRANCHISEE INFORMATION**

**TABLE NO. 1
System-wide Outlet Summary For years 2023 to 2025**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised**	2023	94	94	0
	2024	94	88	-6
	2025	88	83	-5
Company-Owned*	2023	7	5	-2
	2024	5	3	-2
	2025	3	1	-2
Total	2023	101	99	-2
	2024	99	91	-8
	2025	91	84	-7

**TABLE NO. 2
Transfers of Outlets from Franchisees to New Owners (Other Than the Franchisor)
For Years 2023 to 2025**

State	Year	Number of Transfers
IL	2023	0
	2024	1
	2025	0
PA	2023	1
	2024	1
	2025	3
NJ	2023	3
	2024	3
	2025	0
Total	2023	4
	2024	5
	2025	3