

Provision	Section in Premier Agreement	Summary
v. Choice of forum	Section 15(e)	Any actions arising out of or related to this Agreement must be initiated and litigated to conclusion exclusively in the state court of general jurisdiction closest to ABDC's then-current corporate headquarters. (subject to state law)
w. Choice of law	Paragraph 8.6, Provisions, Exhibit C; Section 15(a)	Pennsylvania law governs, subject to applicable state law.

A provision in the GNP Premier Agreement that terminates the agreement on your bankruptcy may not be enforceable under Title 11, United States Code Section 101.

ITEM 18

PUBLIC FIGURES

We do not currently employ any public figure or celebrity in our management.

ITEM 19

FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (i) a franchisor provides the actual records of an existing outlet you are considering buying; or (ii) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Background

This Item sets forth certain historical data pertaining to GNP Premier Pharmacies performance vs. industry statistics, GNP Premier Pharmacies participating in certain options programs as against non-participating GNP Premier Pharmacies, and GNP Premier Pharmacies own year-on-year performance for the measurement periods set forth in each of the notes below. The GNP Pharmacies are substantially similar to those offered in this Franchise Disclosure Document, where GNP Pharmacies participate in certain optional programs, those Pharmacies are noted and compared to those that do not participate. Information is what is reported to us from our franchisees for all GNP Premier Pharmacies that participated in the various programs for the time-period stated. We have not audited this information, nor independently verified this information. Written substantiation of the data used in preparing this information will be made available upon reasonable request. The information is for the periods set forth in the specific notes set forth below.

Clinical Services

1. Premier members administer on average 41.4% more vaccinations.

This is based on comparing Independent Premier Members (1,740 stores) and Independent Elevate Only members from (964 stores) during the months of September 2024 – August 2025. Premier members averaged 53 vaccinations per month (min: 9, max: 244) compared to Elevate only members who averaged 37 vaccinations per month (min: 11, max: 143) in the same period. 28% of Premier customers were above average (484 out of 1,740 customers) with a median of 28.

Elevate Members

2. Elevate members experienced 5.0% year-over-year growth compared to 1.2% for the independent class of trade and 2.3% for the overall retail pharmacy market (August 2025).

Based on information licensed from IQVIA: RXInsight dated August 2025 for the period of August 2023 – September 2024 vs. September 2024 - August 2025. IQVIA's Custom GNP Retail Prescription Report ("IQVIA Data") measures AmerisourceBergen's GNP Pharmacies in the Independent Class of Trade, in addition to benchmarks to the overall Independent Class of Trade and the Overall Retail Segment (Chain, Mass Merchandisers, Food Stores and Independents) and is based on information provided to IQVIA by the pharmacies.

Five-Star Rebate

3. PRxO Generics five-star rebate: \$926.94 average payout of Q2 2025 scoring 4.5 and higher.

1% maximum rebate. 776 stores participating full Q2 2024, 50% above average, median \$738.54. Highest performing member \$7,113.98 and lowest \$5.03.

4. 68.6% higher proportion of Premier customers achieving 4.5 or greater star rating compared to non-Premier in Q2 2025.

774 customers achieving 4.5 or greater five-star ratings participating full Q2 2025, 50% above average, median \$738.56. Highest performing member \$7,113 and lowest \$5.03.

5. 99.7% higher rebate earned for Premier customers compared to non-Premier customers across all payout tiers in Q2 2025.

1% maximum rebate. 2,284 stores participating in PRxO Generics five-star rebate for full Q2 2025, 37.6% above average, median \$440.53. Highest performing member \$9,560.51 and lowest \$5.03.

Front-End Purchases

6. 9.2% Increase in front-end purchases (YOY)

Average performance for GNP Pharmacies (October 1, 2024 - September 30, 2025) All 2,148 Pharmacies participating full year FY 2024 & FY 2025, 48% above average, median 7.9%. Highest performing Pharmacy +21,708.6% and lowest -286.15%.

Pharmacy Quality Performance

7. GNP Premier Pharmacies complete, on average, 121% more medication therapy management ("MTM") services per month.

This is based on comparing Independent Premier Members (2,282 stores) and Independent Elevate Only members from (1,579 stores) during the months of September 2024 – August 2025. Premier

members averaged 145 MTMs completed per month (min: 14, max: 359) compared to Elevate only members who averaged 86 MTMs completed per month (min: 9, max: 163) in the same period. 29% of Premier customers were above average (667 out of 2,282 customers) with a median of 93.

8. GNP Premier Pharmacies earn on average 252% more on enhanced services dollars per month.

This is based on comparing Independent Premier Members (2,313 stores) and pharmacies only participating in Elevate Provider Network (2,624 stores) during the months of October 2024 – September 2025. Premier members averaged \$25 Enhanced Services dollars earned per month compared to Elevate only pharmacies who averaged \$7 Enhanced Services dollars earned per month in the same period. 21% of Premier customers were above average (491 out of 2,313 customers) with a median of \$0.

9. GNP Pharmacies earn 28% more dollars in the Humana MAPD performance Quality Improvement Program.

This is based on comparing Independent Premier Members (1,184 stores) and independent Elevate Only members from (503) stores during the months of January 2024 – July 2025. Premier members captured an average of \$4,471 Humana MAPD Quality Improvement Program performance dollars compared to Elevate only members who averaged \$3,192. (min \$1,000, max: \$378,000) in the same period. 25% of Premier pharmacies were above average (305 out of 1,184 customers) with median of \$12,764.

Unsaleable Returns

10. \$9,021 per year in unsaleable returns recouped.

Average performance of participating Good Neighbor Pharmacies (October 1, 2024 – September 30, 2025). All 1,569 Pharmacies participating in the stated time-period, 50% above average, median \$5,977. Highest performing pharmacy returned \$1.0M in product and the lowest returned \$1.

Using a Business Coaching Associate

11. 2.9% increase in the average number of patients per pharmacy

Results are based on a comparison of 1,540 pharmacies working with a business coaching Associate from August 2023 through August 2025. 40.7% above average. median was a 2-patient increase. Highest performing member increased patients by 4,445 and lowest -1,523.

12. Pharmacies working with a Business Coaching Associate dispense 91 more prescriptions on average per month.

This is based on comparing GNP Premier Pharmacies (1,540 stores) working with a Business Coaching Associate and Independent Elevate Only members during the months of August 2023 through August 2025. Premier members working with a Business Coaching Associate averaged 91 more prescriptions per month (low: -924.4 per month, high: 1,446.5 per month) compared to Elevate only members in the same period. 43% of Premier customers achieved an increase of 91 or more prescriptions a month with a median increase of 20 prescriptions per month.

13. GNP Premier Pharmacies working with a Business Coaching Associate in Humana's Quality Improvement Program increased their payout by an average of \$5,220.

This is based on 399 same store GNP Premier Pharmacies working with a Business Coaching Associate participating in the Quality Improvement Program comparing January 2024 - July 2024 vs. January 2025 – July 2025. The average dollar increase was \$5,220 (min: \$179,501 decrease, max: \$50,747 increase) 128 (32.1%) of the participating pharmacies had payouts that exceeded the average. The median increased payout was \$4,474.

Private Label

14. GNP Premier Pharmacies make 126.5% more private label product purchases per month.

This is based on comparing measured GNP Premier Pharmacies (2,092 stores) and pharmacies only participating in Elevate Provider Network (1,935 stores) during the months of September 2024 – August 2025. Measured GNP Premier Pharmacies averaged \$903.74 in private label product purchases per month (min: \$773.49; max: \$1,195.13) compared to measured Elevate-only pharmacies, who averaged \$398.92 in private label product purchases per month (min: \$360.44; max: \$456.08) in the same period. 34% of GNP Premier Pharmacies measured were above average (706 out of 2,092); median of \$651.

Pet Meds

15. GNP Premier Pharmacies have 110.7% higher pet health purchases per month.

This is based on comparing GNP Premier Pharmacies (1,478 stores) and Independent Elevate Only members from (715 stores) during the months of September 2024 – August 2025. Premier members averaged \$65.92 in pet health purchases per month (min: \$52.83, max: \$76.27) compared to Elevate only members who averaged \$31.28 in private label purchases per month (min: \$27.05, max: \$38.48) in the same period. 42.1% of Premier customers were above average (622 out of 1,478 customers) with a median of \$48.50.

Merchandise

16. GNP Premier Pharmacies that placed all shelf talkers were 25% higher than those that did not place any shelf talkers.

This is based on GNP Premier Pharmacies that participated in shelf talkers (1,240 stores) from December 2024 - July 2025 compared to GNP Premier Pharmacies that did not place any shelf talkers. Median sales for participating pharmacies were \$532 (min: \$1, max \$13,786.48). 408 (33%) participating pharmacies exceeded the average. 53% of pharmacies that placed at least 1 shelf talker exceeded the median figure.

Some outlets sold these amounts. Your individual results may differ. There is no assurance you will sell as much.

Other than the preceding financial performance representation, we do not make any representations about a franchisee's future financial performance or the past financial performance of GNP Premier Pharmacies. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing GNP Premier Pharmacy, however, we may provide you with the actual records of that pharmacy. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Michael Nachman at (610) 727-7000, Cencora, 1 West First Avenue, Conshohocken, PA, 19428, Attn: Michael Nachman, Esq. (Legal Department), the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

We did not offer franchises for the operation of GNP Premier Pharmacies prior to 2009 but, since 1982, have permitted Voluntary Pharmacies the opportunity to operate using the Good Neighbor Pharmacy trade name. As of July 2019, we are no longer offering new independent pharmacies the opportunity to operate as Voluntary Pharmacies, though the legacy Voluntary Pharmacies described in the Tables below continue to operate. Tables 1 and 3 are broken out to describe Voluntary Pharmacies and GNP Premier Pharmacies separately to provide information on both our franchises and the legacy Voluntary Pharmacy program. Please note that our fiscal year ends September 30.

TABLE NO. 1
VOLUNTARY PHARMACIES
SYSTEMWIDE OUTLET SUMMARY
FOR FISCAL YEARS 2023 TO 2025

Outlet Type	Year	Voluntary at the Start of the Year	Voluntary at the End of the Year	Voluntary Net Change	Outlets that Converted to Premier	Outlets at Year Start Including Premier	Outlets at Year End Including Premier	Net Change including Premier
Licensed	2023	240	199	-41	11	2515	2497	-18
	2024	199	182	-17	0	2497	2476	-21
	2025	182	157	-25	0	2476	2361	-115
Company Owned	2023	0	0	0	0	0	0	0
	2024	0	0	0	0	0	0	0
	2025	0	0	0	0	0	0	0
Totals	2023	240	199	-41	11	2515	2497	-18
	2024	199	182	-17	0	2497	2476	-21
	2025	182	157	-25	0	2476	2361	-115

GNP PREMIER PHARMACIES
SYSTEMWIDE OUTLET SUMMARY
FOR FISCAL YEARS 2023 TO 2025

Outlet Type	Year	Premier at the Start of the Year	Premier at the End of the Year	Premier Net Change
Franchise	2023	2275	2298	23
	2024	2298	2294	-4
	2025	2294	2204	-90
Company Owned	2023	0	0	0
	2024	0	0	0
	2025	0	0	0