

Provision	Section in Franchise or Other Agreement	Summary
r. Non-Competition covenants after the term of the Franchise	Article 12(B)	No competing business, for the first year, within 25 miles of another Color Glo franchised area
s. Modification of the Agreement	Article 8(C) Article 18(C)	No modifications may be made except by written instrument. The Operating Manual is subject to change
t. Integration/merger clause	Article 18(H)	Only the terms of the Franchise Agreement are binding (subject to state law) Any restrictions or promises made outside the Disclosure Document and Franchise Agreement may not be enforceable. No provision in any Franchise Agreement is intended to disclaim the express representations made in this Disclosure Document
u. Dispute resolution by arbitration or mediation	Article 18(H)	Except for certain claims, all disputes are subject to mediation in the State of Minnesota (subject to state law).
v. Choice of Forum	State Cover Page	Mediation and litigation must be in the State of Minnesota (subject to state law).
w. Choice of Law	State Cover Page	The law of the state in which the Franchised Business is located applies

ITEM 18: Public Figures

Color Glo does not use any public figure to promote its Franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing about possible performance at a particular location or under particular circumstances.

Parts I and II of this Item 19 presents unaudited information about 53 Franchised Territories that were open and continuously operating from January 1, 2025, through December 31, 2025 (the "2024 Reporting Period") and 54 Franchised Territories that were open and continuously operating from January 1 2024, through December 31, 2024 (the "2024 Reporting Period"). We obtained the Gross Sales and Gross Profit information from unaudited franchisee reports submitted to us consistent with our reporting requirements. Neither we nor our independent certified public accountants have audited or verified any of the Gross Sales or Gross Profit information reported to us. Franchisees are not required to use generally accepted accounting principles when reporting these figures.

As of the end of the 2024 Reporting Period, there were 54 Franchised Territories open and operating in the United States, and 54 of those Franchise Territories were open for the full 2024 Reporting Period. Of the 1 Franchised Territories excluded from the 2024 tables of this Item 19, (i) 2 Franchised Territory is excluded because the Color Glo Business for such territory was not continuously open for the full 2024 and was mutually terminated.

As of the end of the 2025 Reporting Period, there were 53 franchised territories open and operating in the United States, and 53 of those Franchise territories were open for the full 2025 Reporting Period. Of the (0) Franchised Territories excluded from the 2025 table of this item (i) 1 Franchised Territory is excluded because of the Color Glo Business for such territory was not continuously open for the full 2024 Reporting Period and was mutually terminated.

Part I and II of this Item 19 presents unaudited information about 53 Franchised Territories that were open and continuously operation from January 1, 2025, through December 31, 2025 (the 2024 Reporting Period) and 53 Franchised Territories that were open and continuously operating from January 1, 2024, through December 31, 2024 (the 2024 Reporting Period).

PART I – STATEMENT OF AVERAGE AND MEDIAN GROSS SALES

TABLE 1A
GROSS SALES OF THE 53 FRANCHISED TERRITORIES
OPEN THE ENTIRE 2025 REPORTING PERIOD (NOTE 1)

Average Gross Sales (Notes 2 and 3)	High (Note 5)	Median (Note 4)	Low (Note 6)	Number & % Above Average (Note 7)	Number & % Below Average (Note 8)	Number & % Above Median (Note 9)	Number & % Below Median (Note 10)
\$95,849.14	\$919,451.8 4	\$77,472.0 0	\$21,531.0 0	50/77%	15/23%	32/50%	32/50%

TABLE 1B
GROSS SALES OF THE 54 FRANCHISED TERRITORIES
OPEN THE ENTIRE 2024 REPORTING PERIOD (NOTE 1)

Average Gross Sales (Notes 2 and 3)	High (Note 5)	Median (Note 4)	Low (Note 6)	Number & % Above Average (Note 7)	Number & % Below Average (Note 8)	Number & % Above Median (Note 9)	Number & % Below Median (Note 10)
\$101,274.88	\$982,446.2 1	\$81,422.9 1	\$22,001.0 0	50/77%	15/23%	32/50%	32/50%

Footnotes to Tables 1A and 1B

- (1) Table 1A includes all 53 Franchised Territories open the entire 2025 Reporting Period and Table 1B includes all 54 Franchised Territories open the entire 2024 Reporting Period, regardless of the number of full calendar years in operation.
- (2) Gross Sales – As referenced above, “Gross Sales” means the results of the number of services performed multiplied by the price charged for the service.

- (3) Average Gross Sales – In the above charts, Average Gross Sales is defined by the total Gross Sales of each time period divided by the number of Franchised Territories. As noted above, information relating to the Franchised Territories is based on unaudited franchisee reports submitted to us.
- (4) Median – This is the Median Gross Sales amount for each grouping of Franchised Territories in the charts above. In calculating the median for the Franchised Territories in the tables above, the two central amounts for an even number of Franchised Territories were averaged.
- (5) High – Discloses the highest Gross Sales from a Franchised Territory within each time period.
- (6) Low – Discloses the lowest Gross Sales from a Franchised Territory within each time period.
- (7) Number & % Above Average – Refers to the number and percentage of Franchised Territories for each time period whose Gross Sales met or exceeded the Average Gross Sales.
- (8) Number & % Below Average – Refers to the number and percentage of Franchised Territories for each time period whose Gross Sales were less than the Average Gross Sales.
- (9) Number & % Above Median – Refers to the number percentage of Franchised Territories for each time period whose Gross Sales met or exceeded Median Gross Sales.
- (10) Number & % Below Median – Refers to the number and percentage of Franchised Territories for each time period whose Gross Sales were less than the Median Gross Sales.

PART II: STATEMENT OF AVERAGE AND MEDIAN GROSS PROFITS

TABLE 2A
GROSS PROFITS BY OF THE 54 FRANCHISED TERRITORIES
OPEN THE ENTIRE 2024 REPORTING PERIOD

Average Gross Profit (Notes 2 and 3)	High (Note 5)	Median (Note 4)	Low (Note 6)	Number & % Above Average (Note 7)	Number & % Below Average (Note 8)	Number & % Above Median (Note 9)	Number & % Below Median (Note 10)
\$78,588.66	\$753,950.5 1	\$71,568.0 0	\$11,568.0 0	50/77%	15/23%	32/50%	32/50%

TABLE 2B
GROSS PROFITS BY OF THE 53 FRANCHISED TERRITORIES
OPEN THE ENTIRE 2025 REPORTING PERIOD

Average Gross Profit (Notes 2 and 3)	High (Note 5)	Median (Note 4)	Low (Note 6)	Number & % Above Average (Note 7)	Number & % Below Average (Note 8)	Number & % Above Median (Note 9)	Number & % Below Median (Note 10)
\$84,652.10	\$801,228.9 6	\$74,652.0 0	\$14,350.2 2	50/77%	15/23%	32/50%	32/50%

Footnotes to Tables 2A and 2B

- (1) Table 1A includes all 53 Franchised Territories open the entire 2025 Reporting Period and Table 1B includes all 54 Franchised Territories open the entire 2024 Reporting Period, regardless of the number of full calendar years in operation.
- (2) Gross Profit – As referenced above, “Gross Profit” means the profit a business makes after subtracting all the costs that are related to manufacturing and selling its products or services. You can calculate gross profit by deducting the cost of goods sold (COGS) from your total sales.
- (3) Average Gross Profit – In the above charts, Average Gross Profit is defined by the total Gross Profits of each time period divided by the number of Franchised Territories in each time period. As noted above, information relating to the Franchised Territories is based on unaudited franchisee reports submitted to us.
- (4) Median – This is the Median Gross Profit amount for each grouping of Franchised Territories in the charts above. In calculating the median for the Franchised Territories in the tables above, the two central amounts for an even number of Franchised Territories were averaged.
- (5) High – Discloses the highest Gross Profits from a Franchised Territory within each time period.
- (6) Low – Discloses the lowest Gross Profits from a Franchised Territory within each time period.
- (7) Number & % Above Average – Refers to the number and percentage of Franchised Territories for each time period whose Gross Profits met or exceeded the Average Gross Profits.
- (8) Number & % Below Average – Refers to the number and percentage of Franchised Territories for each time period whose Gross Profits were less than the Average Gross Profits.
- (9) Number & % Above Median – Refers to the number and percentage of Franchised Territories for each time period whose Gross Profits met or exceeded Median Gross Profits.
- (10) Number & % Below Median – Refers to the number and percentage of Franchised Territories for each time period whose Gross Profits were less than the Median Gross Profits.

Notes to Parts I and II of Item 19:

1. **Some Franchised Territories have earned these amounts. Your individual results may differ. There is no assurance you will earn as much.**
2. The Gross Sales and Gross Profit information included in this Item 19 relates only to the Franchised Territories that were continuously open and operating during the entire 2024 Reporting Period and entire 2025 Reporting Period (as explained above). The tables do not include Gross Sales and Gross Profit information for Franchised Territories open less than the applicable 2024 and 2025 Reporting Period. You should conduct an independent investigation of the costs and expenses you will incur in operating your Territory. Current and former franchisees listed in this Disclosure Document may be one source of this information.
3. Written substantiation of all data presented in this Item 19 will be made available to you on reasonable request.
4. You are responsible for developing your own business plan for your Business. We encourage you to consult with your own accounting, business, and legal advisors in doing so.

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing franchise territory, however, we may provide you with the actual records of that territory. If you receive any other financial performance information or projections of your future income, you should report it to our management by contacting Anthony Verch, our **CFO** at Color Glo International (9825-35 West 74th St. Eden Prairie, MN 55344 USA, 952-835-1338), the Federal Trade Commission, and the appropriate state regulatory agencies.

Financial Performance information that differs from that included in Item 19 may be given only if: (a) a FRANCHISOR provides the actual records of an existing outlet you are considering buying; or (b) a FRANCHISOR supplements the information provided in their Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances. Written substantiation for the financial performance representation will be made available to the prospective FRANCHISEE upon request.

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you'll earn as much.

ITEM 20: Outlets and Franchisee Information

In some instances, current and former FRANCHISEES sign provisions restricting their ability to speak only about their experience with Color Glo International. You may wish to speak with current and former FRANCHISEES, but be aware that not all such FRANCHISEES will be able to communicate with you