

Provision	Section in Franchise or Other Agreements	Summary
t. Integration/merger clause	Section 8.4	Only the terms of the Franchise Agreement and other related written agreements are binding (subject to state law). Any representations or promises outside of the Franchise Disclosure Document and the Franchise Agreement may not be enforceable.
u. Dispute resolution by arbitration or mediation	Section 8.2	Except for certain claims for immediate relief, all disputes must be first negotiated, then mediated and arbitrated in the principal city closest to our principal place of business (currently Spokane Valley, Washington), subject to applicable state law.
v. Choice of forum	Section 8.2	All disputes must be negotiated, mediated, arbitrated and litigated in the principal city closest to our principal place of business (currently Spokane Valley, Washington), subject to applicable state law.
w. Choice of law	Section 8.4	Delaware law applies, subject to applicable state law.

ITEM 18 PUBLIC FIGURES

We do not use any public figure to promote our Franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to disclose information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, and/or affiliate-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Franchise Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about performance at a particular location or under particular circumstances.

As of December 31, 2025, we had a total of 65 franchised Skyhawks Businesses (“Franchised Locations”), and 54 affiliate owned Skyhawks Businesses (“Affiliate Locations”). Because Skyhawks businesses are generally operated as either mobile businesses or out of franchisees’ homes, franchisees can purchase multiple Skyhawks Businesses (generally adjacent to each other). Because of this, the Gross Revenue figures disclosed for the Reporting Group in this Item 19 are cumulative figures for franchisees or affiliates that operate multiple Skyhawks Businesses.

The information in this Item 19 is a historical financial performance representation of the 60 Franchised Locations and 46 Affiliate Locations that operated for all 12 months of calendar year 2025 (“Reporting Group”) for the 2025 calendar year (“Reporting Period”). The following eight Affiliate Locations and five Franchised Locations did not operate for all 12 months of the calendar year 2025

because they either opened in 2025 or temporarily ceased operations in 2025. In addition, one Franchised Location was not renewed during the Reporting Period and has been excluded from the Reporting Group because it was not in operation for the entire Reporting Period. These Locations are excluded from this financial performance representation:

Affiliate Locations that Temporarily Closed in 2025*	
Location	Number of Skyhawks Businesses
Atlanta, GA	1
Kansas City, MO	1
Durham, NC	2
Houston, TX	1
Utah**	3

* These Locations each ceased operations for a portion of the 2025 calendar year and have been excluded from the Reporting Group.

**These locations were originally opened in 2020, but closed temporarily in 2025 and then were reacquired by Franchisor.

Franchise Locations that Opened in 2025	
Location	Number of Skyhawks Businesses
Des Moines, IA	1
Bryan, TX*	1

*This location was not open for the entire Reporting Period.

Franchised Locations that Temporarily Closed in 2025*	
Location	Number of Skyhawks Businesses
Broward County, FL	2
East Bay, CA	1

*These Locations each ceased operations for a portion of the 2025 calendar year and have been excluded from the Reporting Group.

The financial information for the Affiliate Locations was prepared from our internal accounting records and reports. The financial information for the Franchised Locations was prepared from Gross Revenue reports submitted to us by franchisees. The numbers below have not been audited, but we have no reason to doubt their accuracy.

All of the Skyhawks Businesses in the Reporting Group offer similar services and face a similar degree of competition anticipated for the Skyhawks Businesses offered under this Disclosure Document. Affiliate Locations do not pay the Royalty Fee and are not subject to the Local Advertising Requirement. We provide substantially all of the same services and assistance to Affiliate Locations that we provide to Franchised Locations. Table One provides information on the Affiliate Locations in the Reporting Group. Table Two provides information on the Franchised Locations in the Reporting Group. Because some franchisees and affiliates operate multiple Skyhawks Businesses and report Gross Revenue on a combined basis, each row in Table One and Table Two may include more than one Franchised Location or Affiliate Location. Accordingly, the number of rows in Table One and Table Two is less than the number of Franchised Locations and Affiliate Locations in the Reporting Group.

Table One

Affiliate Business Reporting Group			
Location	Number of Skyhawks Businesses	Opening Year	2025 Gross Revenue
Baltimore, MD	1	2023	\$65,005
Carson City, NV	1	2024	\$21,494
Central Puget Sound, WA	1	2023	\$37,268
Central Washington	2	2022	\$209,544
Chicago, IL	6	2017	\$334,097
Connecticut	5	2010	\$596,824
Dallas-Fort Worth, TX****	2*	2025	\$11,639
Detroit East, MI****	3*	2020	\$429,286
Eastern Washington***	2	2010	\$801,282
Hudson Valley, NY	1	2018	\$153,495
Massachusetts	3	2015	\$538,748
Montana	2	2019	\$157,290
Northeast Puget Sound, WA	1	2010	\$576,856
Northwest Puget Sound, WA	1	2010	\$601,876
Ohio/Indianapolis**	4	2015	\$204,045
Orange County, CA****	4	2015	\$1,018,239
Portland, OR/Vancouver, WA	5	2024	\$857,024
Raleigh, NC****	1	2023	\$123,598
South Puget Sound, WA	1	2010	\$966,682

*This includes two locations that our affiliate reacquired in 2025.

**This Affiliate has three businesses in Ohio and one in Indianapolis.

***This Affiliate Location separately operates the SuperTots Programs and the Skyhawks Programs.

****One Franchised Location in California, two Franchised Locations in Michigan, two Franchised Locations in North Carolina, and two Franchised Locations in Texas were reacquired by our Affiliate; we have listed these locations above in Table One because they are considered Affiliate Locations for purposes of this Item 19. These locations have been excluded from the Franchised Business Reporting Group.

Table Two

Franchise Business Reporting Group			
Location	Number of Skyhawks Businesses	Opening Year	2025 Gross Revenue
Arizona	1	2022	\$59,792
California	2	2013	\$579,376
California	2	2014	\$648,545
California	2	2023	\$84,568
California	2	2023	\$110,356
California	2	2019	\$120,748
California	1	2019	\$172,220
California	2	2019	\$659,198
California	2	2019	\$252,714
California	1	2020	\$330,138
California	3	2019	\$921,176
Colorado	8	2017	\$1,237,075
Idaho	1	2021	\$225,583
Louisiana	1	2021	\$443,217
Minnesota	8	2020	\$1,582,846
Mississippi	1	2014	\$136,863
Missouri	1	2022	\$260,584



Franchise Business Reporting Group			
Location	Number of Skyhawks Businesses	Opening Year	2025 Gross Revenue
New Jersey	1	2023	\$20,856
New Jersey	1	2023	\$82,378
Nevada	1	2018	\$143,270
New York	1	2020	\$270,098
New York	1	2024	\$133,528
New York	1	2024	\$33,463
Ohio	2	2023	\$65,049
Ohio* (SuperTots only)	1	2020	\$30,068
Pennsylvania	1	2023	\$257,674
Texas	1	2017	\$47,585
Texas	3	2020	\$460,386
Texas	2	2020	\$766,126
Virginia	1	2023	\$37,529
Washington	1	2022	\$97,962
Wisconsin	2	2022	\$440,290

*This Skyhawks Business only offers the SuperTots Programs.

Notes to Table 1 and Table 2:

1. The term “Gross Revenue” means the total revenue derived from the sale of goods or services less sales tax, discounts, allowances, and returns.
2. The financial performance representations above do not reflect the costs of sales, operating expenses, or other costs or expenses that must be deducted from the gross revenue or gross sales figures to obtain your net income or profit.
3. Franchisees may operate up to eight Skyhawks Businesses. We allow franchisees with multiple Skyhawks Businesses in adjacent territories to report a combined Gross Revenue figure to us. We do not collect or require franchisees to provide us with separate Gross Revenue numbers for each Skyhawks Business they operate.
4. “Opening Year” means the year the operator first began operating the first Skyhawks Business included in the applicable row. For rows that include multiple Skyhawks Businesses, the Opening Year does not necessarily reflect the opening year of each individual Skyhawks Business included in that row.

Some Skyhawks Businesses and SuperTots Businesses have sold this amount. Your individual results may differ. There is no assurance you’ll sell as much.

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management at 800-804-3509, 2818 N. Sullivan Rd, Suite 100-1171, Spokane Valley, WA 99216, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
System-wide Outlet Summary
For Years 2023 to 2025

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised*	2023	67	72	+5
	2024	72	76	+4
	2025	76	65	-11
Company-Owned ⁽¹⁾	2023	33	37	+4
	2024	37	44	+7
	2025	44	54	+10
Total Outlets	2023	100	109	+9
	2024	109	120	+11
	2025	120	119	-1

⁽¹⁾ These outlets are owned by our affiliates.

*In 2024, we consolidated the Skyhawks and SuperTots brands. Skyhawks Businesses are now able to offer SuperTots Programs in their Skyhawks Businesses without having to pay a separate fee. As of the Issuance Date of this Disclosure Document, we have one franchisee that only operates a SuperTots businesses and no franchisees that only operate a Skyhawks Business.

Table No. 2
Transfers of Franchised Outlets to New Owners
(other than the Franchisor)
For Years 2023 to 2025

State	Year	Number of Transfers
California	2023	2
	2024	4
	2025	0
Minnesota	2023	8
	2024	0
	2025	0
Missouri	2023	1
	2024	0
	2025	0
Totals	2023	11
	2024	4
	2025	0