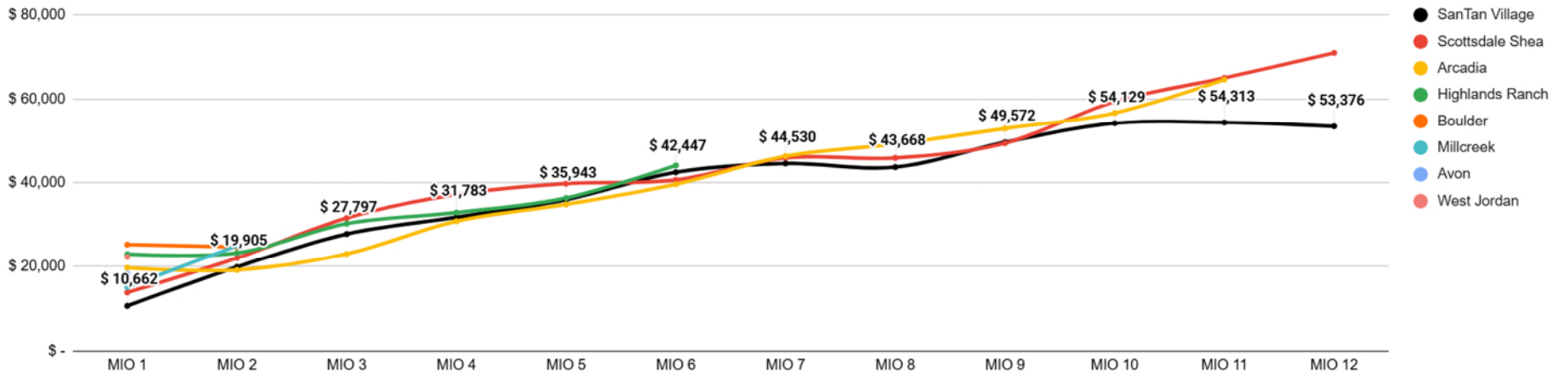


ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

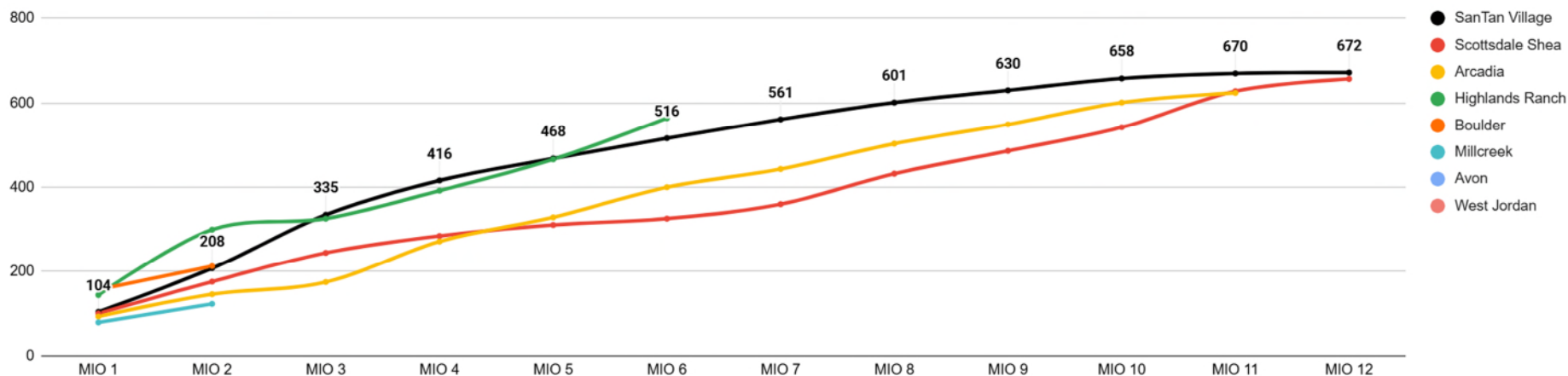
The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example by providing information about possible performance at a particular location or under particular circumstances.

NET SALES AND ACTIVE MEMBER AGREEMENTS AT EIGHT (8) SPARKLE SALONS DURING THEIR FIRST TWELVE (12) (OR LESS) MONTHS OF OPERATION

System Net Sales on a Monthly Basis



System-Wide Membership Development on a Monthly Basis



- (1) These line charts show the trend of Net Sales and active membership agreements, on a monthly basis, at each Sparkle Salon that opened prior to April 2026. Several of the included Salons do not depict a full 12 months of Net Sales or membership agreements executed because they were not open for a full 12 months as of the date of this financial performance representation.
- (2) Net Sales means the total amount of “Net Sales” collected during the applicable time period. “Net Sales” means the total of all revenue and receipts derived from the operation of the Salon, including all amounts received at or away from the Salon, or through the business the Salon conducts (such as fees for Services, fees for the sale of products, gift card sales, and revenue derived from products sales, whether in cash or by check, credit card, debit card, barter or exchange, or other credit transactions); and excludes only sales taxes collected from customers and paid to the appropriate taxing authority, and customer refunds.
- (3) “MIO” means “Months in Operation”. The second line chart reflects the number of active membership agreements as of the last day of each Month in Operation during each location’s first 12 months of operation
- (4) The included Sparkle Salons are not the same size. The SanTan Village Sparkle Salon is 982 square feet and has 4 tables/tubs. The other Salons are between 1,000 and 1,400 square feet and have between 6-8 tables/tubs.
- (5) The Sparkle Salons included in this financial performance representation are the only Sparkle Salons in operation as of March 31, 2026.
- (6) These Sparkle Salons have generated the above results. Your individual results may differ. There is no assurance that you will sell as much.

APPOINTMENTS, MEMBERS, AND NET SALES ON A MONTHLY BASIS FOR ONE (1) AFFILIATE OWNED AND SEVEN (7) FRANCHISE OWNED SPARKLE SALONS FOR THE TWELVE MONTH PERIOD ENDING MARCH 2026

SanTan Village – AZ (Corporate Owned - 982 square feet)													
TTM Mar-26	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Total
Appointments	962	988	1,008	978	1,068	1,020	1,082	1,157	1,221	1,186	1,146	1,279	13,095
Members	747	700	695	700	703	709	713	733	754	771	794	809	809
Net Sales	\$62,104	\$60,288	\$67,278	\$66,244	\$70,953	\$66,460	\$70,144	\$74,764	\$76,530	\$78,869	\$76,510	\$81,193	\$851,337
Scottsdale Shea - AZ (Franchise Owned)													
TTM Mar-26	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Total
Appointments	591	587	592	613	648	641	778	870	954	879	818	948	8,919
Members	285	311	326	360	432	486	542	628	657	677	669	664	664
Net Sales	\$37,213	\$39,752	\$40,623	\$45,862	\$45,842	\$49,347	\$59,354	\$65,007	\$70,975	\$65,864	\$65,098	\$67,216	\$652,151
Arcadia - AZ (Franchise Owned)													
TTM Mar-26	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Total
Appointments	N/A	291	297	353	448	501	578	686	730	754	757	891	6,286
Members	N/A	93	146	175	272	329	400	443	503	549	601	624	624
Net Sales	N/A	\$19,725	\$19,182	\$23,052	\$30,845	\$34,843	\$39,603	\$46,272	\$49,153	\$52,858	\$56,600	\$64,615	\$436,748
Highlands Ranch - CO (Franchise Owned)													
TTM Mar-26	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Total
Appointments	N/A	N/A	N/A	N/A	N/A	N/A	328	338	438	482	490	650	2,726
Members	N/A	N/A	N/A	N/A	N/A	N/A	144	300	326	392	466	564	564
Net Sales	N/A	N/A	N/A	N/A	N/A	N/A	\$22,999	\$23,279	\$30,263	\$32,889	\$36,336	\$44,064	\$189,830

Boulder – CO (Franchise Owned)													
TTM Mar-26	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Total
Appointments	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	373	372	745
Members	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	157	213	213
Net Sales	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$25,268	\$24,722	\$49,990
Mill Creek– SC (Franchise Owned)													
TTM Mar-26	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Total
Appointments	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	203	373	576
Members	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	79	123	123
Net Sales	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$15,131	\$24,991	\$40,121
Avon - OH (Franchise Owned)													
TTM Mar-26	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Total
Appointments	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	245	245
Members	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	157	157
Net Sales	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$18,297	\$18,297
West Jordan - UT (Franchise Owned)													
TTM Mar-26	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Total
Appointments	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	334	334
Members	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	164	164
Net Sales	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$22,310	\$22,310

- (1) “TTM-Mar-26” means the trailing twelve month period ending March 31, 2026.
- (2) SanTan Village opened in October 2023. Scottsdale-Shea, Arcadia, and Highlands Ranch, CO opened in 2025. Boulder, CO, Mill Creek, SC, Avon, OH and West Jordan, UT opened in 2026.
- (3) Appointments means the total number of visits for services by members and non-members during the reflected time period.
- (4) Members means the total number of active membership agreements for the applicable Sparkle Salon as of the last day of the reflected time period.
- (5) Net Sales means the total amount of “Net Sales” collected during the applicable time period. “Net Sales” means the total of all revenue and receipts derived from the operation of the Salon, including all amounts received at or away from the Salon, or through the business the Salon conducts (such as fees for Services, fees for the sale of products, gift card sales, and revenue derived from products sales, whether in cash or by check, credit card, debit card, barter or exchange, or other credit transactions); and excludes only sales taxes collected from customers and paid to the appropriate taxing authority, and customer refunds.
- (6) The included Sparkle Salons are not the same size. The SanTan Village Sparkle Salon is 982 square feet and has 4 tables/tubs. The other Salons are between 1,000 and 1,400 square feet and have between 6-8 tables/tubs.
- (7) The Sparkle Salons included in this financial performance representation are the only Sparkle Salons in operation at the time that this financial performance representation is made.
- (8) The financial performance information presented in this Item 19 reflects the Net Sales and membership results of individual Sparkle Salons operating within the System. Although Regional Developers do not directly operate Sparkle Salons, Regional Developer compensation is calculated, in part, as a percentage of the Royalty Fees paid by Franchisees operating within the Regional Developer's Development Area. Regional Developer Fees are derived from the Net Sales generated by those Franchisees' Salons. The unit-level financial performance information presented herein is relevant to a prospective Regional Developer's evaluation of the potential financial return of a Sparkle Regional Developer Business.
- (9) **These Sparkle Salons have generated the above results. Your individual results may differ. There is no assurance that you'll sell as much.**
- (10) Other than notethe above financial performance representations, Sparkle Franchising LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Joe Aeppli, Sparkle Franchising LLC, 4250 N Drinkwater Blvd, Suite 165, Scottsdale, AZ 85251, hello@sparkledogcare.com, (480) 550-8159, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20 OUTLETS AND FRANCHISEE INFORMATION
(Regional Developers)**

**TABLE 1 - SYSTEM-WIDE OUTLET SUMMARY FOR YEARS 2023 TO 2025
(Regional Developers)**

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchisee	2023	0	0	0
	2024	0	11	+11
	2025	11	25	+14
Company Owned	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Total Outlets	2023	0	0	0
	2024	0	11	+11
	2025	11	25	+14

**TABLE 2 - TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW OWNERS (OTHER THAN THE FRANCHISOR) FOR YEARS 2023 TO 2025
(Regional Developers)**

State	Year	Number of Transfers
All States	2023	0
	2024	0
	2025	0

**TABLE 3 - STATUS OF FRANCHISED OUTLETS FOR YEARS 2023 TO 2025
(Regional Developers)**

State	Year	Outlets at Start of Year	Outlets Opened	Termination	Non-Renewals	Reacquired by Franchisor	Ceased Operations Other Reasons	Outlets at End of the Year
Arkansas	2023	0	0	0	0	0	0	0
	2024	0	1	0	0	0	0	1
	2025	1	0	0	0	0	0	1
California	2023	0	0	0	0	0	0	0
	2024	0	0	0	0	0	0	0
	2025	0	1	0	0	0	0	1
Colorado	2023	0	0	0	0	0	0	0
	2024	0	1	0	0	0	0	1