

Provision	Section in LJS Development Agreement	Summary
		However, nothing in the Development Agreement or any related agreement is intended to disclaim our representations made in this Disclosure Document.
u. Dispute resolution by arbitration or mediation	Not Applicable	Not Applicable
v. Choice of forum	9.2	Litigation must be filed in Kentucky (subject to state law- see state specific addenda to Development Agreement and Disclosure Document).
w. Choice of law	9.2	KY law applies (subject to state law - see state specific addenda to Development Agreement and Disclosure Document).

ITEM 18 **PUBLIC FIGURES**

LJS does not use any public figure to promote its franchises.

ITEM 19 **FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Anthony Ellis at 10350 Ormsby Park Place, Suite 300, Louisville, KY 40223, (502) 815-6100, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20
OUTLETS AND FRANCHISEE INFORMATION

Table No. 1
LJS Systemwide Outlet Summary
For Years 2023 to 2025

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of Year	Column 4 Outlets at the End of Year	Column 5 Net Change
Franchised	2023	367	322	-45
	2024	322	281	-41
	2025	281	261	-20
Company-Owned	2023	222	217	-5
	2024	217	221	+4
	2025	221	218	-3
Total Outlets	2023	589	539	-50
	2024	539	502	-37
	2025	502	479	-23

Table No. 2
Transfers of LJS Franchised Outlets to New Owners (Other than the Franchisor)
For Years 2023 to 2025

Column 1 State	Column 2 Year	Column 3 Number of Transfers
Arizona	2023	2
	2024	0
	2025	0
Arkansas	2023	1
	2024	0
	2025	0
California	2023	0
	2024	8
	2025	0
Georgia	2023	4
	2024	0
	2025	0
Florida	2023	0
	2024	5
	2025	0
Indiana	2023	2
	2024	0
	2025	2
Kentucky	2023	2
	2024	0
	2025	0
New Mexico	2023	0
	2024	0
	2025	0