

		applies (subject to applicable state law).
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ITEM 18. PUBLIC FIGURES

We do not currently use any public figures to promote our franchise.

ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC’s Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular franchised location or under particular circumstances.

FPR #1-2024 Historic Affiliate Company Store Earnings

As of December 31, 2024, we had one affiliate company store outlet. This affiliate company store operated for the entire 2024 calendar year. Below, we set forth the Gross Revenues of this one affiliated company store outlet for January 1, 2024 – December 31, 2024.

Naples, FL 2024	
Gross Revenue	\$2,042,943
<i>Less Expense Adjustments that would be incurred if this were a franchised outlet:</i>	
<i>Royalties (5.5%)</i>	(\$112,362)
<i>Local Advertising (The greater of 2% or \$1,500 per month)</i>	(\$40,589)
Total Franchisee Expenses	(\$152,951)
Adjusted Gross Revenues as if a Franchised Outlet	\$1,889,992

One (1) outlet out of the one (1) outlet, or 100%, attained or surpassed the stated result in the table above.

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FPR #2-2023 Historic Affiliate Company Store Earnings

As of December 31, 2023, we had one affiliate company store outlet. This affiliate company store operated for the entire 2023 calendar year. Below, we set forth the Gross Revenues of this one affiliated company store outlet for January 1, 2023 – December 31, 2023.

Naples, FL 2023	
Gross Revenue	\$1,225,779
<i>Less Expense Adjustments that would be incurred if this were a franchised outlet:</i>	
<i>Royalties (5.5%)</i>	(\$67,418)
<i>Local Advertising (The greater of 2% or \$1,500 per month)</i>	(\$24,516)
Total Franchisee Expenses	(\$91,934)
Adjusted Gross Revenues as if a Franchised Outlet	\$1,133,845

One (1) outlet out of the one (1) outlet, or 100%, attained or surpassed the stated result in the table above.

Notes:

Material financial and operational differences between the affiliated company outlet and a franchised outlet: There are operational differences between the company outlet whose results are reported in the table above. The company outlet has operated since 2022.

In addition, there are financial differences. A franchised outlet would incur Royalties (5.5% of Gross Revenues) and Local Advertising (the greater of 2% of Gross Revenues or \$1,500 per month).

Gross Revenue means all of your revenue from operating the franchise, but excluding taxes collected from customers and paid to taxing authority, and reduced by the amount of any documented refunds, credits, allowances, and chargebacks the Business in good faith gives to customers.

Adjusted Gross Revenues as if a Franchised Outlet means the Gross Revenues less expenses that would have been incurred if this were a franchised outlet, namely Royalties (5.5%) and Local Advertising (the greater of 2% of Gross Revenues or \$1,500 per month).

The financial performance representation figures do not reflect the costs of sales, operating expenses, or other costs or expenses that must be deducted from the gross revenue or gross sales figures to obtain your net income or profit. You should conduct an independent investigation of the costs and expenses you will incur in operating your franchised business. Franchisees or former franchisees, listed in the Franchise Disclosure Document, may be one source of this information.

Written substantiation for this financial performance representation is available to you upon reasonable written request.

Some outlets have earned these amounts. Your individual results may differ. There is no assurance that you will earn as much.

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide

you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor’s management by contacting J. Stewart Roberts, M.D., 15044 Sandpiper Lane, Unit 8, Naples, FL 34114; 256-226-2186; the Federal Trade Commission; and the appropriate state regulatory agencies.

ITEM 20. OUTLETS AND FRANCHISEE INFORMATION

TABLE 1
SYSTEMWIDE OUTLET SUMMARY
FOR YEARS 2022 TO 2024

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Company-Owned	2022	0	1	+1
	2023	1	1	0
	2024	1	0	0
Total Outlets	2022	0	1	+1
	2023	1	1	0
	2024	1	1	0

TABLE 2
TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW OWNERS
(OTHER THAN THE FRANCHISOR)
FOR YEARS 2022 TO 2024

State	Year	Number of Transfers
All States	2022	0
	2023	0
	2024	0
Total	2022	0
	2023	0
	2024	0

TABLE 3
STATUS OF FRANCHISED OUTLETS
FOR YEARS 2022 TO 2024

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operations – Other Reasons	Outlets at End of Year
All States	2022	0	0	0	0	0	0	0
	2023	0	0	0	0	0	0	0
	2024	0	0	0	0	0	0	0