

ITEM 19

FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in this Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a location or under particular circumstances.

We do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Sandy Borman, 5045 Lorimar Dr, Ste 180, Plano, Texas 75093 and (800) 683-5651, the Federal Trade Commission, and the appropriate state regulatory agencies.

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ITEM 20

OUTLETS AND FRANCHISEE INFORMATION

TABLE NO. 1
Systemwide Outlet Summary
For Years 2023 to 2025

Col. 1	Col. 2	Col. 3	Col. 4	Col. 5
Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2023	43	45	+2
	2024	45	46	+1
	2025	46	39	-7
Affiliate-Owned	2023	27	28	+1
	2024	28	26	-2
	2025	26	21	-5
Total Outlets	2023	70	73	+3
	2024	73	72	-1
	2025	72	60	-12

TABLE NO. 2
Transfers of Outlets from Franchisees to New Owners
(other than the Franchisor)
For Years 2023 to 2025

STATE	YEAR	NUMBER OF TRANSFERS
Pennsylvania	2023	0
	2024	1
	2025	0
Totals	2023	0
	2024	1
	2025	0

TABLE NO. 3
Status of Franchised Outlets
For Years 2023 to 2025

Col. 1	Col. 2	Col. 3	Col. 4	Col. 5	Col. 6	Col. 7	Col. 8	Col. 9
State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operations Other Reasons	Outlets at End of Year
Alabama	2023	7	2	5	0	0	0	4
	2024	4	0	0	0	0	0	4
	2025	4	0	0	0	0	0	4