

<b>Provision</b>	<b>Section in the Franchise Agreement</b>	<b>Summary</b>
		k. You must give us a copy of signed contract, which we must approve. l. You must procure an extended coverage errors and omissions insurance policy for at least two (2) years with us named as an additional insured.
n. Franchisor's right of first refusal to acquire franchisee's business	Section 14.5	We can match any offer for the Franchised Business.
o. Franchisor's option to purchase franchisee's business	None	Not applicable.
p. Death or disability of franchisee	Section 14.6	Your estate has 120 days in which to sell, assign, transfer or apply for right to continue to operate.
q. Non-competition covenants during the term of the franchise	Section 17.2	You may not be involved in a competing business. The non-competition provisions are subject to state law.
r. Non-competition covenants after the franchise is terminated or expires	Section 17.3	No competing business for 2 years within old non-exclusive territory. The non-competition provisions are subject to state law.
s. Modification of the agreement	Section 23	No oral modifications generally, but the Manual is subject to change.
t. Integration/merger clause	Section 23	Only the terms of the Franchise Agreement and disclosure document are binding (subject to state law). Any representations or promises outside of the disclosure document or Franchise Agreement may not be enforceable.
u. Dispute resolution by arbitration or mediation	Section 25	Except for certain claims, all disputes must be arbitrated in Florida, subject to state law.
v. Choice of forum	Section 25	Litigation must be in Florida subject to state law (subject to applicable law).
w. Choice of law	Section 25	Florida law applies subject to state law (subject to applicable law).

### **ITEM 18 - ARRANGEMENTS WITH PUBLIC FIGURES**

We do not use any public figure to promote our franchises.

### **ITEM 19 - FINANCIAL PERFORMANCE REPRESENTATIONS**

The FTC's Franchise Rule permits a franchisor to disclose information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a

reasonable basis for the information and the information is included in the disclosure document. Financial performance information that differs from that included in this Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about performance at a particular location or under particular circumstances.

The financial performance representations provided below are based on historical data concerning the franchise system's outlets.

**Statement of Average and Median Sales and Average and Median Job Size of Pillar to Post Franchises with Two or More Home Inspectors for Year Ending December 31, 2025 and December 31, 2024**

Year	Average Sales Per Unit	Median Sales Per Unit	Average Job Size	Median Job Size
2025	\$446,742	\$340,006	\$755.37	\$723.72
2024	\$475,361	\$351,348	\$724.88	\$711.05

**Statement of Average and Median Sales and Average and Median Job Size of Pillar to Post Franchises with One Home Inspector for Year Ending December 31, 2025 and December 31, 2024**

Year	Average Sales Per Unit	Median Sales Per Unit	Average Job Size	Median Job Size
2025	\$144,195	\$134,411	\$668.37	\$653.75
2024	\$137,522	\$124,002	\$644.73	\$634.73

**Statement of Average and Median Sales and Average and Median Job Size of Pillar To Post Franchises Based on Number of Home Inspectors for Year Ending December 31, 2025 and December 31, 2024**

**2025**

Group	Number of Units	Average Sales Per Unit	Median Sales per Unit	Average Job Size	Median Job Size
A	163	\$144,195	\$134,411	\$668.37	\$653.75
B	63	\$256,205	\$238,196	\$722.73	\$701.14
C	46	\$529,451	\$488,499	\$774.68	\$749.88
D	5	\$2,086,578	\$1,430,158	\$988.95	\$984.06

**2024**

Group	Number of Units	Average Sales Per Unit	Median Sales per Unit	Average Job Size	Median Job Size
A	206	\$137,522	\$124,002	\$644.73	\$634.73

B	47	\$269,792	\$251,612	\$696.17	\$710.97
C	36	\$574,582	\$523,732	\$733.15	\$712.84
D	4	\$1,997,817	\$1,710,728	\$987.83	\$1,033.26

Group A consists of Franchise Units with 1 home inspector.

Group B consists of Franchise Units with 2 home inspectors.

Group C consists of Franchise Units with 3-5 home inspectors.

Group D consists of Franchise Units with 6 or more home inspectors.

**Statement of Number of Pillar To Post Franchises Over Certain Annual Sales Thresholds for Years Ending December 31, 2025 and December 31, 2024**

Sales Thresholds	2025	2024
Over \$3,000,000	1	1
\$2,000,000 to \$2,999,999	2	1
\$1,000,000 to \$1,999,999	12	11
\$750,000 to \$999,999	8	4
\$500,000 to \$749,999	20	21
\$250,000 to \$499,999	67	62
\$0 to \$249,999	187	216

**Statement of Average and Median Selling Prices as a Percentage of Annual Sales for Pillar To Post Franchises Sold During Years Ending December 31, 2025 and December 31, 2024**

	2025	2024
Number of Pillar To Post Franchises Sold	10	11
Average Selling Price as a Percentage of Prior Year's Annual Sales	21%	72%
Median Selling Price as a Percentage of Prior Year's Annual Sales	21%	78%
Highest Selling Price as a Percentage of Prior Year's Annual Sales	31%	119%
Lowest Selling Price as a Percentage of Prior Year's Annual Sales	10%	27%
Number of Transactions Above Average Selling Price as a Percentage of Prior Year's Annual Sales	3	7
Number of Transactions Above Median Selling Price as a Percentage of Prior Year's Annual Sales	3	5

**Statement of Percentage of Total Systemwide Sales of Pillar To Post Franchises by Calendar Quarter for Years Ending December 31, 2025 and December 31, 2024**

<b>Calendar Quarter</b>	<b>2025</b>	<b>2024</b>
First Quarter	21%	22%
Second Quarter	29%	29%
Third Quarter	28%	27%
Fourth Quarter	22%	22%

**Some franchises have earned these amounts. Your individual results may differ. There is no assurance that you will earn as much.**

“Sales” includes all revenues reported by franchisees to us, including all revenue received from the sale of all services and products in the operation of the franchise. It does not include sales taxes or other taxes collected by you from customers of your franchised business for transmittal to the appropriate taxing authority.

“Selling Prices” are the gross purchase prices paid for the franchises sold during the subject time period.

**Information Regarding Statement of Average and Median Sales and Average and Median Job Size of Pillar to Post Franchises with Two or More Home Inspectors**

The statements of Average and Median Sales and Average and Median Job Size of Pillar To Post Franchises with Two or More Home Inspectors for 2025 consist of the averages and medians of the reported annual sales of the 114 franchisee-owned units that operated in non-exclusive territories with two (2) or more home inspectors that were open during the entire calendar year 2025. These statements exclude the results of 1 franchisee-owned unit that was terminated, not renewed, or ceased operation in 2025.

The 114 franchisee-owned units used for calculating the statement of Average and Median Sales for Pillar To Post Franchises with Two or More Home Inspectors in 2025 had gross sales ranging between \$82,409 and \$4,174,270, of which 34 units, or 30%, attained or surpassed \$446,741 (the Average Sales) and 57 units, or 50%, attained or surpassed \$340,006 (the Median Sales).

The statements of Average and Median Sales and Average and Median Job Size of Pillar To Post Franchises with Two or More Home Inspectors for 2024 consist of the averages and medians of the reported annual sales of the 87 franchisee-owned units that operated in non-exclusive territories with two (2) or more home inspectors that were open during the entire calendar year 2024. These statements do not exclude the results of any franchisee-owned units that operated in non-exclusive territories with two (2) or more home inspectors in 2024.

The 87 franchisee-owned units used for calculating the statement of Average and Median Sales for Pillar To Post Franchises with Two or More Home Inspectors in 2024 had gross sales ranging between \$97,621 and \$3,515,315, of which 24 units, or 28%, attained or surpassed

\$475,361 (the Average Sales) and 44 units, or 50%, attained or surpassed \$351,348 (the Median Sales).

**Information Regarding Statement of Average and Median Sales and Average and Median Job Size of Pillar to Post Franchises with One Home Inspector**

The statements of Average and Median Sales and Average and Median Job Size of Pillar To Post Franchises with One Home Inspector consist of the averages and medians of the reported annual sales of the 163 franchisee-owned units that operated in non-exclusive territories with one (1) home inspector that was open during the entire calendar year 2025. These statements exclude the results from 22 franchisee-owned units that operated in non-exclusive territories with one (1) home inspector in 2025. These exclusions include 3 franchisee-owned units that were started during 2025, and therefore, not open during the entire calendar year of 2025. These exclusions also include 16 franchisee-owned units that were terminated, not renewed, or ceased operations in 2025, and therefore, not open during the entire calendar year 2025. Finally, these exclusions include 3 franchisee-owned units that did not report gross sales for each month of the calendar year 2025 despite having a contractual obligation to do so. In the event of a failure to report gross sales that is not approved by us, we require franchisees to pay a contractual minimum Royalty and Brand Fee payments pending enforcement of the contractual obligation to report gross sales.

The 163 franchisee-owned units used for calculating the statement of Average and Median Sales for Pillar To Post Franchises with One Home Inspector in 2025 had gross sales ranging between \$32,720 and \$570,912, of which 70 units, or 43%, attained or surpassed \$144,195 (the Average Sales) and 82 units, or 50%, attained or surpassed \$134,411 (the Median Sales).

The statements of Average and Median Sales and Average and Median Job Size of Pillar To Post Franchises with One Home Inspector consist of the averages and medians of the reported annual sales of the 206 franchisee-owned units that operated in non-exclusive territories with one (1) home inspector that was open during the entire calendar year 2024. These statements exclude the results from 8 franchisee-owned units that operated in non-exclusive territories with one (1) home inspector in 2024. These exclusions include 1 franchisee-owned unit that was started during 2024, and therefore, not open during the entire calendar year of 2024. These exclusions also include 4 franchisee-owned units that were terminated, not renewed, or ceased operations in 2024, and therefore, not open during the entire calendar year 2024. Finally, these exclusions include 4 franchisee-owned units that did not report gross sales for each month of the calendar year 2024 despite having a contractual obligation to do so. In the event of a failure to report gross sales that is not approved by us, we require franchisees to pay a contractual minimum Royalty and Brand Fee payments pending enforcement of the contractual obligation to report gross sales.

The 206 franchisee-owned units used for calculating the statement of Average and Median Sales for Pillar To Post Franchises with One Home Inspector in 2024 had gross sales ranging between \$33,875 and \$474,417, of which 90 units, or 44%, attained or surpassed \$137,522 (the Average Sales) and 103 units, or 50%, attained or surpassed \$124,002 (the Median Sales).

## **Information Regarding Statement of Average and Median Sales and Average and Median Job Size of Pillar To Post Franchises Based on Number of Home Inspectors**

The statements of Average and Median Sales and Average and Median Job Size of Pillar To Post Franchises Based on Number of Home Inspectors consist of the averages and medians of the reported annual sales of the 277 franchisee-owned units that operated in non-exclusive territories and were open during the entire calendar year 2025. Of that total, 163 franchisee-owned units are included in Group A, 63 franchisee-owned units are included in Group B, 46 franchisee-owned units are included in Group C, and 5 franchisee units are included in Group D. These statements exclude the results from 23 franchisee-owned units that operated in non-exclusive territories in 2025. These exclusions include 3 franchisee-owned units that were started during 2025, and therefore, not open during the entire calendar year of 2025. These exclusions also include 17 franchisee-owned units that were terminated, not renewed, or ceased operations in 2025, and therefore, not open during the entire calendar year of 2025. Finally, these exclusions include 3 franchisee-owned units that did not report gross sales for each month of the calendar year 2025 despite having a contractual obligation to do so. In the event of a failure to report gross sales that is not approved by us, we require franchisees to pay contractual minimum Royalty and Brand Fee payments pending enforcement of the contractual obligation to report gross sales.

The 163 franchisee-owned units used for calculating the statement of Average and Median Sales for Group A in 2025 had gross sales ranging between \$32,720 and \$570,912, of which 70 units, or 43%, attained or surpassed \$144,195 (the Average Sales) and 82 units, or 50%, attained or surpassed \$134,411 (the Median Sales). The 63 franchisee-owned units used for calculating the statement of Average and Median Sales for Group B in 2025 had gross sales ranging between \$82,409 and \$484,981, of which 27 units, or 43%, attained or surpassed \$256,205 (the Average Sales) and 32 units, or 50%, attained or surpassed \$238,196 (the Median Sales). The 46 franchisee-owned units used for calculating the statement of Average and Median Sales for Group C in 2025 had gross sales ranging between \$116,792 and \$1,069,964, of which 20 units, or 43%, attained or surpassed \$529,451 (the Average Sales) and 23 units, or 50%, attained or surpassed \$488,499 (the Median Sales). The 5 franchisee-owned units used for calculating the statement of Average and Median Sales for Group D in 2025 had gross sales ranging between \$1,174,967 and \$4,174,270, of which 2 units, or 40%, attained or surpassed \$2,086,578 (the Average Sales) and 3 units, or 50%, attained or surpassed \$1,430,158 (the Median Sales).

The statements of Average and Median Sales and Average and Median Job Size of Pillar To Post Franchises Based on Number of Home Inspectors consist of the averages and medians of the reported annual sales of the 293 franchisee-owned units that operated in non-exclusive territories and were open during the entire calendar year 2024. Of that total, 206 franchisee-owned units are included in Group A, 47 franchisee-owned units are included in Group B, 36 franchisee-owned units are included in Group C, and 4 franchisee units are included in Group D. These statements exclude the results from 8 franchisee-owned units that operated in non-exclusive territories in 2024. These exclusions include 1 franchisee-owned unit that was started during 2024, and therefore, not open during the entire calendar year of 2024. These exclusions also include 4 franchisee-owned units that were terminated, not renewed, or ceased operations in 2024, and therefore, not open during the entire calendar year of 2024. Finally, these exclusions include 4 franchisee-owned units that did not report gross sales for each month of the calendar year 2024

despite having a contractual obligation to do so. In the event of a failure to report gross sales that is not approved by us, we require franchisees to pay a contractual minimum Royalty and Brand Fee payments pending enforcement of the contractual obligation to report gross sales.

The 206 franchisee-owned units used for calculating the statement of Average and Median Sales for Group A in 2024 had gross sales ranging between \$33,875 and \$474,417, of which 90 units, or 44%, attained or surpassed \$137,522 (the Average Sales) and 103 units, or 50%, attained or surpassed \$124,002 (the Median Sales). The 47 franchisee-owned units used for calculating the statement of Average and Median Sales for Group B in 2024 had gross sales ranging between \$97,621 and \$510,342, of which 22 units, or 47%, attained or surpassed \$269,792 (the Average Sales) and 24 units, or 50%, attained or surpassed \$251,612 (the Median Sales). The 36 franchisee-owned units used for calculating the statement of Average and Median Sales for Group C in 2024 had gross sales ranging between \$299,446 and \$1,137,213, of which 15 units, or 42%, attained or surpassed \$574,582 (the Average Sales) and 18 units, or 50%, attained or surpassed \$523,732 (the Median Sales). The 4 franchisee-owned units used for calculating the statement of Average and Median Sales for Group D in 2024 had gross sales ranging between \$1,054,497 and \$3,515,315, of which 2 units, or 50%, attained or surpassed \$1,997,817 (the Average Sales) and 2 units, or 50%, attained or surpassed \$1,710,728 (the Median Sales).

**Information Regarding Number of Pillar To Post Franchises Over Certain Annual Sales Thresholds, Average and Median Selling Prices as a Percentage of Annual Sales, and Percentage of Total Systemwide Sales by Calendar Quarter**

The statements of Number of Franchises Over Certain Annual Sales Thresholds, Average and Median Selling Prices as a Percentage of Annual Sales, and Percentage of Total Systemwide Sales by Calendar Quarter are calculated based on the reported annual sales of \$91,448,957 for 297 franchisee-owned units that operated in either exclusive or non-exclusive territories and were open during the entire calendar year 2025. These statements exclude the results from 25 franchisee-owned units that operated in either exclusive or non-exclusive territories in 2025. These exclusions include 4 franchisee-owned units that were started during 2025, and therefore, not open during the entire calendar year. These exclusions also include 17 franchisee-owned units that were terminated, not renewed, or ceased operations in 2025, and therefore, not open during the entire calendar year. Finally, these exclusions include 4 franchisee-owned units that did not report gross sales for each month of the calendar year 2025 despite having a contractual obligation to do so. In the event of a failure to report gross sales that is not approved by us, we require franchisees to pay contractual minimum Royalty and Brand Fee payments pending enforcement of the contractual obligation to report gross sales.

The 297 franchisee-owned units used for calculating the statements of Number of Franchises Over Certain Annual Sales Thresholds, Average and Median Selling Prices as a Percentage of Annual Sales, and Percentage of Total Systemwide Sales by Calendar Quarter in 2025 had gross sales ranging between \$32,720 and \$4,174,270, of which 85 units, or 29%, attained or surpassed \$307,908 (the Average Sales) and 149 units, or 50%, attained or surpassed \$192,612 (the Median Sales).

The statements of Number of Franchises Over Certain Annual Sales Thresholds, Average and Median Selling Prices as a Percentage of Annual Sales, and Percentage of Total Systemwide Sales by Calendar Quarter are calculated based on the reported annual sales of \$85,587,013 for 316 franchisee-owned units that operated in either exclusive or non-exclusive territories and were open during the entire calendar year 2024. These statements exclude the results from 10 franchisee-owned units that operated in either exclusive or non-exclusive territories in 2024. These exclusions include 1 franchisee-owned unit that was started during 2024, and therefore, not open during the entire calendar year. These exclusions also include 6 franchisee-owned units that were terminated, not renewed, or ceased operations in 2024, and therefore, not open during the entire calendar year. Finally, these exclusions include 4 franchisee-owned units that did not report gross sales for each month of the calendar year 2024 despite having a contractual obligation to do so. In the event of a failure to report gross sales that is not approved by us, we require franchisees to pay contractual minimum Royalty and Brand Fee payments pending enforcement of the contractual obligation to report gross sales.

The 316 franchisee-owned units used for calculating the statements of Number of Franchises Over Certain Annual Sales Thresholds, Average and Median Selling Prices as a Percentage of Annual Sales, and Percentage of Total Systemwide Sales by Calendar Quarter in 2024 had gross sales ranging between \$33,875 and \$3,515,315, of which 95 units, or 30%, attained or surpassed \$270,845 (the Average Sales) and 158 units, or 50%, attained or surpassed \$163,998 (the Median Sales).

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

The gross sales of franchisee-owned units were derived from unaudited financial reports submitted by franchisees for the purpose of computing royalties.

Other than the preceding financial performance representation, we do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to our management by contacting Charles Furlough at 14502 N. Dale Mabry Highway, Suite 200, Tampa, FL 33618 and (877) 963-3129, the Federal Trade Commission, and the appropriate state regulatory agencies.

**ITEM 20 - OUTLETS AND FRANCHISEE INFORMATION**

(Table No. 1)

<b>Systemwide Outlet Summary (Non-Exclusive) For Years 2023/2024/2025</b>				
<b>Outlet Type</b>	<b>Year</b>	<b>Outlets at the Start of the Year</b>	<b>Outlets at the End of the Year</b>	<b>Net Change</b>
Franchised	2023	437	408	-29
	2024	408	377	-31
	2025	377	350	-27
Company-Owned	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Total Outlets	2023	437	408	-29
	2024	408	377	-31
	2025	377	350	-27

(Table No. 2)

<b>Transfers of Outlets From Franchisees to New Owners (Non-Exclusive) (Other than the Franchisor) For Years 2023/2024/2025</b>		
<b>State</b>	<b>Year</b>	<b>Number of Transfers</b>
Alabama	2023	0
	2024	0
	2025	0
Alaska	2023	0
	2024	2
	2025	0
Arizona	2023	3
	2024	0
	2025	0
Arkansas	2023	0
	2024	0
	2025	0
California	2023	2
	2024	0