

t. Integration / merger clause	Section 19(s)	Only the terms of the Franchise Agreement are binding (subject to state law). Any representations or promises made outside the Disclosure Document and Franchise Agreement may not be enforceable. Nothing in the Franchise Agreement or in any related agreement, however, is intended to disclaim the representations we made in the Franchise Disclosure Document that we furnished to you.
u. Dispute resolution by arbitration or mediation	Section 19(t)	Subject to certain exceptions and state law, claims must be presented and negotiated for a period of 30 days before mandatory mediation to be held in New York, New York or such other site as we may designate. If a claim is not resolved by negotiation or mediation, it must be arbitrated.
v. Choice of forum	Section 19(t)	Subject to applicable state law, arbitration must be in New York, New York, except we may take action in any court of competent jurisdiction as may be necessary to obtain interlocutory or injunctive, or other relief, subject to applicable state law.
w. Choice of law	Section 19(h)	Subject to applicable state law, Delaware law applies for construction and interpretation of the Franchise Agreement but does not give rise to statutory or regulatory claims that would not otherwise apply.

ITEM 18. Public figures

We do not use any public figure to promote our franchise system.

ITEM 19. Financial performance representations

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We make the following historic financial performance representations about our existing franchisor-owned outlets:

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Skin Experts Key Performance Indicators for Corporate-Owned Stores for Jan. 1, 2025 to Dec. 31, 2025

Center Name	New Guest Count	Invoice Count	Average Add-On service sale per invoice	Product Sales	Membership Sales	Average product sale per invoice	Average Add-On Package sale per invoice	Average membership sale per invoice	Total Sales
Skin Experts - Shadow Lake	1,154	5,853	\$41.04	\$136,886.04	\$208,046.84	\$89.18	\$78.74	\$162.92	\$561,352.18
Skin Experts - Lincoln	955	6,069	\$33.70	\$191,628.60	\$276,901.35	\$108.45	\$92.01	\$218.20	\$656,306.41
Skin Experts - Brentwood	1,179	8,347	\$40.29	\$222,855.18	\$366,556.93	\$109.51	\$105.27	\$179.60	\$912,360.63
<u>AVERAGE</u>	1,096	6,756	\$38.34	\$183,789.94	\$283,835.04	\$102.38	\$ 92.01	\$186.91	\$710,006.41
<u>MEDIAN</u>	1,154	6,069	\$40.29	\$191,628.60	\$276,901.35	\$108.45	\$ 92.01	\$179.60	\$656,306.41
<u>HIGH</u>									\$912,360.63
<u>LOW</u>									\$561,352.18

Admonitions And Other Information

These figures were compiled from data received from our three franchisor-owned outlets. The data received from these outlets was not prepared in accordance with generally accepted accounting principles or audited.

Gross profit margin on products means gross revenue minus cost of goods sold. Gross profit margin on services means gross revenue minus the cost of consumables used in providing the services, including skincare products applied. Gross profit margin does not reflect operating costs, such as the wages and commissions paid to the employee providing a service, or overhead such as rent, utilities, and administrative costs, that must be deducted from the gross revenue to obtain your net income or profit. You should conduct an independent investigation of the costs and expenses you will incur in operating your business.

Some franchise partners have earned this amount. Your individual results may differ. There is no assurance you will earn as much.

Written substantiation for the financial performance representations will be made available to you upon reasonable request.

Other than the preceding financial performance representation, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to our management by contacting our Chief Marketing Officer, Shaya Mulcahy, at 8605 Santa Monica

Blvd., Unit #63174, West Hollywood, California 90069-4109, (925)690-5552; the Federal Trade Commission; and the appropriate state regulatory agencies.

ITEM 20. Outlets and franchisee information

Unless otherwise indicated, all numbers are as of December 31 each year.

**Table No. 1
System-wide Outlet Summary
For Years 2023 to 2025**

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at Start of the Year	Column 4 Outlets at End of the Year	Column 5 Net Change
Franchised	2023	0	0	0
	2024	0	0	0
	2025	0	0	0
Company Owned	2023	0	2	+2
	2024	2	3	+1
	2025	3	3	0
Total	2023	0	2	+2
	2024	2	3	+1
	2025	3	3	0

**Table No. 2
Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)
For Years 2023 to 2024 and Period Ended December 31, 2025**

Column 1 State	Column 2 Year	Column 3 Number of Transfers
All States	2023	0
	2024	0
	2025	0
Total	2023	0
	2024	0
	2025	0