

Provision	Section in Store Development Agreement	Summary
		bring, which are related to or based on our Marks or Confidential Information.
v. Choice of forum	Sections 14.2 and 14.3	Mediation occurs at the AAA offices in the city in which we maintain our principal business address, currently Dallas, Texas. Venue for any other proceeding is exclusively the courts located in the county in which we maintain our principal business address, currently Dallas County, State of Texas (subject to applicable state law). See the State Specific Addenda, attached to this disclosure document.
w. Choice of law	Section 14.1	Subject to applicable state law, the Store Development Agreement is to be interpreted and construed under Texas law (without giving effect to any conflict of laws), except that any law regulating the offer or sale of franchises, business opportunities, or similar interests, or governing the relationship between us and you will not apply, unless its jurisdictional requirements are met independently. See the State Specific Addenda, attached to this disclosure document

Applicable state law may require additional disclosures related to the information in this disclosure document. These additional disclosures appear in the State Specific Addenda, attached to this disclosure document.

ITEM 18 PUBLIC FIGURES

We do not currently use any public figure to promote the franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned stores, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing Store you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

As of December 29, 2024, there were 45 franchised RED MANGO Stores operating in the United States and Puerto Rico. This number includes full serve and self-serve frozen yogurt traditional stores and non-traditional stores. Of the 45 Stores, there were 43 Stores that operated for at least 11 of the 12 accounting periods between January 1, 2024 and December 29, 2024.

The top 25% of Stores (11 out of 43 Stores) had an average unit volume of \$739,619.
The top 25% of Stores (11 out of 43 Stores) had a median unit volume of \$754,009.
The top 25% of Stores (11 out of 43 Stores) had the highest unit volume of \$1,088,919.
The top 25% of Stores (11 out of 43 Stores) had the lowest unit volume of \$460,297.

All of the Stores in the bottom 25% (listed below) are located inside of a c-store and only have 1-2 machines and a topping bar.

The bottom 25% of Stores (11 out of 43 Stores) had an average unit volume of \$6,381.
The bottom 25% of Stores (11 out of 43 Stores) had a median unit volume of \$6,668.
The bottom 25% of Stores (11 out of 43 Stores) had the highest unit volume of \$8,730.
The bottom 25% of Stores (11 out of 43 Stores) had the lowest unit volume of \$3,949.

Some stores have sold this amount. Your individual results may differ. There is no assurance that you will sell as much.

Notes:

Note 1. Item 19 reflects sales information for Traditional Stores and Non-Traditional Stores. For purposes of this Item 19, Traditional Stores and Non-Traditional Stores are defined as:

- A Traditional Store occupies approximately 800 to 1,300 square feet of commercial space, and may be located on a major thoroughfare, in or adjacent to a retail strip mall, or in an urban storefront. Traditional Stores offer products such as upscale retail frozen yogurt (in either a full-serve or self-serve model), yogurt and non-yogurt-based smoothie beverages, fruit-based smoothie beverages, fresh-squeezed fruit and vegetable juices, health foods, café items (e.g. wraps, salads, soups, flatbreads) and related products and services for dine-in consumption and take-out service.
- A Non-Traditional Store occupies approximately 350 to 750 square feet of commercial space and operates in such locations as a food court or kiosk located within an enclosed shopping mall, airport, casino, office building, college campus, medical facility, hospital, or other closed market environment. A Non-Traditional Store offers limited or no seating (for example, as in a food court of a shopping mall environment) and may offer limited product selections due to the layout of the location.

Note 2. The top 25% of Stores includes 7 Traditional Stores and 4 Non-Traditional Stores (1 located in a major airport, 1 located on a college campus, 1 located inside of a mall and 1 co-branded with a third-party concept). The bottom 25% of Stores includes 11 Stores that are all Non-Traditional, which are located inside of c-stores.

Note 3. 6 of the 11, or 54% of the top 25% Stores met or exceeded the average unit volume of \$739,619 and 6 of the 11, or 54% of the bottom 25% Stores met or exceeded the average unit volume of \$6,381.

Note 4. The RED MANGO Stores reflected above are Stores located in the following states: Illinois, Indiana, Kentucky, North Carolina, New Jersey, Nevada, New York, Texas, Wyoming and Puerto Rico.

Note 5. The above information reflects sales information only and excludes any costs and expenses; therefore, you can draw no inferences with respect to a Store's profitability.

Note 6. The figures reflected above were compiled from unaudited information reported to us by our franchisees. We have not independently verified any of the sales information upon which this financial performance representation is based.

Note 7. The data does not include 2 stores that were not open and operating for at least 11 of the 12 accounting periods from January 1, 2024 through December 29, 2024, both of which opened in late summer/fall 2024.

Note 8. Store sales are affected by a number of factors including local demographics (including daytime and residential population and income levels), site characteristics (i.e., visibility, traffic count, ease of ingress and egress,

parking availability), seasonality (particularly in colder climate), local competition, brand and product awareness in the geographic area in which the Store is located, and your individual marketing efforts. Sales also may be affected by other factors such as weather events and road construction affecting traffic patterns.

Written substantiation for the financial performance representation will be made available to you upon reasonable request.

The financial performance representations figures do not reflect the costs of sales, operating expenses, or other costs or expenses that must be deducted from the Gross Revenue or gross sales figures to obtain your net income or profit. You should conduct an independent investigation of the costs and expenses you will incur in operating your RED MANGO Store. Franchisees, or former franchisees, listed in this disclosure document, may be one source of this information.

Except for the information presented above, we do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised Stores. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing Store, however, we may provide you with the actual records of that Store. If you receive any other financial performance information or projections of future income, you should report it to the franchisor's management by contacting Sherif Mityas, President, Red Mango FC, LLC, 14860 Montfort Drive, Suite 150 PMB 34, Dallas, TX 75254, or 214-302-5932; the Federal Trade Commission; and the appropriate state regulatory agencies.

ITEM 20 OUTLETS AND FRANCHISEE INFORMATION Table No. 1

Systemwide Outlet Summary For Years 2022 – 2024¹

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2022	65	57	-8
	2023	57	50	-7
	2024	50	45	-5
Company Owned	2022	0	0	0
	2023	0	0	0
	2024	0	0	0
Total Outlets	2022	65	57	-8
	2023	57	50	-7
	2024	50	45	-5

Note 1. Our fiscal year-end is established as the last Sunday of the year. Therefore, all 2024 numbers are as of December 29, 2024, all 2023 numbers are as of December 31, 2023, all 2022 numbers are as of January 1, 2023.

Table No. 2